

ASIF REHMAT

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Flat 204, Al-madina building, Bur Dubai



PROFESSIONAL SUMMARY

Motivated Sales professional with five years of experience seeking to leverage product knowledge and extensive communication skills to maintain client relationships and exceed Sales goals to drive revenue.

WORK EXPERIENCE

Sales Officer

Feb 2022 - Aug 2023

Risen Hope School • Islamabad, Pakistan

- Advertising online to get more students in school
- Coordinating school events such as sports day, school plays, and field trips
- Maintaining sales records
- Ordering stationary and uniforms

Senior Picker (Q.A Dept)

Apr 2020 - Dec 2021

Instashop • Dubai, United Arab Emirates

- Manage incoming phone calls
- Follow communication procedures, guidelines and policies
- Sealing and tagging containers, confirming accuracy of orders
- Ensuring the product quality
- Keeping record of outgoing orders
- Handling complaints, duplicate orders
- Take the extra mile to engage customers

Sales Merchandiser

Jun 2018 - Nov 2019

Arla Foods • Dubai, United Arab Emirates

- Monitor stock movement promotion, price changes, clear out etc
- Produce layout plans for stores and maintain store shelves and inventory
- Select the merchandise which best fits the establishment's requirements
- Collaborate with buyers, suppliers, distributors and analyst to negotiate prices, quantities and time-scale
- Maximize customer interest and sales level by displaying products appropriately
- Plan and develop merchandising strategies that balance customers' expectations and company's objectives

Sales associate

Jun 2016 - Jun 2018

Carrefour • Dubai, United Arab Emirates

EDUCATION

B.A

University of the Punjab • Lahore, Pakistan

Apr 2021 - Jul 2023

HSSC

Punjab Board • Gujranwala, Pakistan

Apr 2013 - Aug 2015

SSC

Christian high school • Gujranwala, Pakistan

Feb 2008 - Jun 2010

SKILLS

- Relationship Building...
- Effective Communication...
- Negotiation Skills..
- MS Office..

CERTIFICATIONS

Computer Information technology
2010 CTTC • Gujranwala

Apr 2010 - Jul

English Language
CTTC • Gujranwala

Apr 2010 - Jul 2010

Customer foundations service
Linkedin (Online)

Jul-09-2023

PERSONAL DETAILS

Father's name

Rehmat Masih

Date of birth

04-06-1994

Passport no.

MK9153312

CNIC no.

34101-5706331-1

Driving license

Ltv (UAE)

Visa type

Tourist Visa

Visa validity

04-11-2023