

AVEESH OAD



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📍 Deira Al-Murar 18th Street Behind Khalid Masjid Near Tala Supermarket

SKILLS

Sales

Problem solving

Team building

CRM and SAP

Financial Modeling and Microsoft
Power BI

OBJECTIVE

To work in an organization which encourages me to succeed and grow professionally, which also recognizes the value of hard work and trust me with responsibility and challenges, where I can utilize my skills and knowledge appropriately.

EXPERIENCE

FX Interbank Trader

October-2018 - December-2018

JS Global Capital Ltd

- Managing Risk in Forex currency trading.
- Analysing market activity and Monitoring market trends.
- Preparing reports and records for Management and financial regulators.

Financial Analyst

January-2019 - February-2020

WE Financial Services

- Analyse past and current financial data of companies.
- Monitoring Companies financial performance.
- Explore investment opportunity.
- Preparing reports and projection based on Analysis.

Financial Consultant

April-2020 - July-2021

Jubilee Life insurance Ltd

- Helps clients create financial plans to achieve their goals.
- Responds to client calls and emails promptly.
- Brings in new clients and manages a book of business.
- Analyzes market and economic trends.

Export Business Development Manager

SBT Japan co.

August-2021 - October-2022

- Making strategy and developing plans for business and revenue growth.
- Researching, planning, and implementing new target market initiatives.
- Pursuing leads and moving them through the sales cycle.

Business Development Manager November-2022 - August-2023

RM Salt co.

- Driving Business Growth within a company.
- Making new strategies to increase client portfolio.
- Research new market opportunity and oversee Growth projects.
- Making sales projections and forecasting revenue.



EDUCATION

Bachelor in Commerce

2017-2020

Shah Abdul Latif University