



Ayush B. Gurav

PRAGMATIC...STRATEGIST...PERFORMER!

PROFILE

A qualified legal professional and registered advocate in India with expertise in corporate law, contract management, intellectual property, dispute resolution, and legal advisory services. Successfully delivered five major projects and published scholarly research in reputed journals. Certified in Business Analysis and Technical Entrepreneurship Development, showcasing a keen understanding of the synergy between law and business. Well-equipped to bring value and contribute effectively to the evolving legal landscape in the UAE.

EDUCATION

Master's Degree - LLM - Corporate & Commercial Laws (2023-24)
Maharashtra National Law University [MNLU] - Mumbai

Bachelor's Degree - BA LLB (2018-23)
Indian Law Society (ILS Law College) - Pune

WORK EXPERIENCE

Legal Head (07/2023 - 11/2024)

Bahuroopi Film Productions - Pune, India

- Drafted, reviewed, and successfully closed over 50 agreements, ensuring accuracy, compliance with legal standards, and safeguarding the firm's interests.
- Managed the entire contract lifecycle, leading and closing novation agreements, extensions, and addendums in line with prevailing requirements.
- Conducted comprehensive reviews of legal due diligence reports, assignment of rights, and option agreements, ensuring meticulous attention to detail.
- Negotiated and managed licensing agreements, securing rights and ensuring legal compliance in the use of copyrighted materials.
- Handled trademark registration processes, including drafting TM-A, Affidavits of Use, and Powers of Attorney, ensuring seamless execution.
- Drafted and negotiated hiring contracts for cast and crew, providing legal clarity and ensuring compliance with industry standards.
- Provided legal counsel on company incorporation, arbitration agreements, and facilities management issues.
- Successfully delivered five projects, showcasing strong leadership, organizational skills, and commitment to excellence in execution.

Contact

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Core Competencies

- General Corporate Law
- Contract Drafting & Review
- M&A Due Diligence
- International Commercial Arbitration
- Employment & Labour Laws
- Intellectual Property Laws
- Antitrust Regulations/ Competition Law
- Insolvency & Bankruptcy (India)
- Securities Law

Languages

English, Hindi, Marathi, German

Additional Qualifications

- **Diploma In Corporate Laws** (2019-20)
ILS Law College - Pune
- **Diploma In Cyber Law** (2020)
Asian School of Cyber Laws &
Government Law College (GLC) - Mumbai

License & Certifications

Advocate, Bar Council of Maharashtra & Goa
Enrolment Number: MAH/7259/2023
Year of Enrollment: 2023
All India Bar Council Examination, Passed in
2024

Certified Business Analyst from LearnTube
by CareerNinja (2024)

**'Technical Entrepreneurship
Development Program'** at, Maharashtra
Centre for Entrepreneurship
Development (MCED), Pune
April 2018 - May 2018

**Certified Course on Construction
Arbitration** at Simulegum, RMLNLU,
July 2024 - November 2024

**Trademark & Patent Certified Training
Program** at IPR Learning Institute, Delhi,
(2024)

Contract Drafting & Negotiation
(Certified Course) by Bettering Results,
July 2024 - September 2024

'Certified Matrimonial Counselor' from,
BV(DU), New Law College & 4C's
Counseling Centre, Pune
(2019)

SKILLS

- Legal Drafting & Advisory
- Contract Management & Negotiation
- Research and Writing
- Business Analysis
- Business Development
- Project Management
- Stakeholder Communication
- Due Diligence & Compliance
- Dispute Resolution & Litigation Support
- Microsoft Office (Excel/ Word/ PPT)
- Power BI

EXTRA-CURRICULAR

- Registered Rifle Shooter at the International Shooting Federation (ISSF), 2016
- National Medalist and State Champion in Rifle Shooting, India (2014–2018)

Legal Assistant (08/2022 - 07/2023)

N.S. Shende Law Associates - Pune, India

- Reviewed and negotiated Master Service Agreements and White-Label Agreements, ensuring alignment with legal and regulatory standards.
- Drafted legal notices and responses to legal notices with precision and strategic focus.
- Conducted comprehensive due diligence and KYC processes for seamless client onboarding.

Junior Legal Researcher (11/2021 - 07/2022)

URMEE NGO - Pune, India

- Assisted in aligning NGO projects with Schedule VII of the Companies Act, 2013, to ensure eligibility for corporate CSR funding.
- Verified NGO registrations and compliance with applicable laws and regulations.
- Supported the drafting and review of CSR agreements and MoUs with corporate partners, ensuring clarity and adherence to legal requirements.
- Verified and managed tax exemptions under Sections 12A and 80G, ensuring proper utilization and reporting of CSR funds.
- Facilitated seamless communication between NGOs and corporate partners, emphasizing project progress and measurable outcomes.

RECENT PUBLICATIONS

- **“The UAE’s 2024 Labor Law Amendments: Modernizing Employment Management and their Global Impact,”** 7 (5) IJLMH Page 2145 - 2160 (2024), DOI: <https://doij.org/10.10000/IJLMH.118484>
- **“Real Estate in the Emirate: A Comprehensive Guide to Legal and Sharia Considerations for International Investors in Dubai's Property Market,”** 11 Int'l J. Res. & Analytical Rev. 533 (2024), <http://doi.one/10.1729/Journal.41977>.
- **"Derivative Actions In Corporate Governance: A Comprehensive Global Review And Reformative Approach With Special Focus On India,"** <https://www.ijllr.com/post/derivative-actions-in-corporate-governance-a-comprehensive-global-review-and-reformative-approach-w>
- **"Med-Arb: Ethical Challenges and Effectiveness in Hybrid ADR,"** KnowLaw Journal on Socio-Legal and Contemporary Research, Volume 02, 2024.
- **"Competition Issues Across Online Retail Markets In India: Insights From CCI's Multi-Sector Investigations And Rulings,"** Indian Journal of Law and Legal Research, ISSN: 2582-8878, Volume V Issue VI of 2024.
- **"Exploring Avoidance Transactions Within Corporate Insolvency Proceedings Under The IBC, 2016,"** Indian Journal of Law and Legal Research, ISSN: 2582-8878, Volume VI Issue I of 2024.