

### CONTACT

• AL KARAMA , DUBAI (United Arab Emirates)

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# PERSONAL DETAILS

Date of Birth	: 01 <sup>th</sup> SEP 1987
Gender	: Male
Nationality	: Nepal

Marital Status : Married

# PASSPORT DETAILS

- Passport No : 07891069
- Visa Status : Cancelled Visa

# **BADRI BAHADUR**

# PROFESSIONAL SUMMARY

Skilled Merchandiser with Nearly 06 Years of Experience in Fostering Positive Relationships Between Organizations and Media. Strong Communication Skills and Confident Presentation Abilities to Deliver Promotional Campaigns, Media Addresses, And Reports to Executive Management. Profound Understanding of the Importance of Good Publicity, Reputation Management, And Timely Response to PR Inquiries in The Development and Success of an Organization.

# WORK EXPERIENCE

- SALES EXECUTIVE 02 years GMG gulf marketing group farm fresh Dubai UAE
  SECTION SUPERVISOR 02 years
- lulu hypermarket- Qatar◆ SALES EXECUTIVE03 years
  - Nepal
- Expert and fluent in English and Hindi language
- Well expert of all locations in all around of UAE

Job Description: -

- plan and develop merchandising strategies that balance customer's expectations and company's objectives
- Analyze sales figures, customer's reactions ad market trends to anticipate product needs and plan product ranges/stock
- Collaborate with buyers, suppliers, distributors and analysts to negotiable prices, quantities and time scales
- Maximize customers interest and sales levels by displaying products appropriately
- Products layout plans for stores and maintain stores shelves and inventory
- Forecast profits/sales and plan budgets
- Monitor stock movement and consider markdown, promotions, price changes, clear outs etc.
- Remain up to date with industry's best practices
- Build Constructive customer relationship and team with channel partners to build pipeline and close deals

# SKILLS

- ✓ Proven working experience in merchandising
- ✓ Highly creative with experience in identifying target audiences and devising campaigns that engage, inform and motivate
- ✓ Up-to-date with the latest merchandising trends and best practices
- $\checkmark$  Excellent verbal and written communications skills
- $\checkmark$  Strong listening, presentation and decision making skills
- ✓ Commercial acumen and the ability to "decode" customers
- $\checkmark~$  BS degree in marketing or related field

#### LANGUAGE SKILL

- English
- Hindi
- Nepal

# LICENCE DETILES

Light Vehicle Driving License License No. 3706137 Issue date: 11/01/2017

Expiry date: 18/01/2027

# EDUCATION

- High school: Secondary school living certificate Educational board of Nepal
- Higher secondary +2 passed (HSEB) Educational board Kathmandu-Nepal

# TRAINING PROGRAMS

- $\checkmark$  Successfully completed training for sales executive
- ✓ Successfully cleared the assessment for the role of Business Correspondent & Business Facilitator.
- ✓ TOEIC Bridge Course AMIDEAST United Arab Emirate, CERT, Technology Park c/o Higher Colleges of Technology, Muroor Road 4th Street.

# **TECHNICAL QUALIFICATION**

COMPUTER KNOWLEDGE:

- TECHNICAL QUALIFICATION
- COMPUTER KNOWLEDGE:
- Exposure to handling MS Office functions
- Power point, Word and Excel
- Exposure to handling Excel
- Email and Social Media

# TRENGTHS

✓ Self-motivated, Initiator, Strong interpersonal skill, Ability to multi-task, Ability to understanding of words, willing to assume responsibilities, Skills in dealing with stresses

# DECLARATION

I hereby declare that all the details mentioned above are true to the best of my knowledge. If given a chance I would perform my task to the utmost level. I hope you would accept my application and offer me a chance to serve your esteemed organization.

**BADRI BAHADUR**