



BALA SUBRAHMANYAM ANNAM

Dubai, UAE

CONTACT

Mobile No:
+971 58 234 4757

EMAIL:
baluannam005@gmail.com

PERSONAL DETAILS

- Date of Birth : 04-05-1999
- Nationality : Indian
- Gender : Male
- Marital Status : Single
- Passport No : R5901057
- Passport Validity : 22-10-2027
- Visa Status : Visit Visa

PROFESSIONAL SKILLS

- Honest and hardworking.
- Time Management.
- Handling pressure.
- I am a quick learner and have eagerness to learn different skills.
- Reliable, responsible, and hard worker.
- Good Communication, self – confidence, Discipline and punctual.
- Having good convincing Capacity & Detail oriented and efficient.

EDUCATIONAL QUALIFICATION

- Secondary School certificate (10th)
- Intermediate
- Bachelor of Commerce (B.com) Degree Under Graduate

LANGUAGE KNOWN

- English, Hindi & Telugu

OBJECTIVE

To seek excellence in profession in achieving the goals associated with and organization rendering an excellence services plans according to my academic qualifications and work experience

WORK EXPERIENCE

FMCG

Sun Rise City Super Market, Dubai, UAE

Duration: 2021 – 2023

Duties & Responsibilities

- Setting sales goals and developing sales strategies.
- Researching prospects and generating leads.
- Contacting potential and existing customers on the phone, by email, and in person.
- Handling customer questions, inquiries, and complaints.
- Preparing and sending quotes and proposals.
- Managing the sales process through specific software programs.
- Building and maintaining a CRM database.
- Meeting daily, weekly, and monthly sales targets.
- Participating in sales team meetings

SALES PERSON

Cold Storage Super Market, Jalan Kula Lumpur, Malaysia

Duration: 2018 – 2020

Duties & Responsibilities

- Greet customers.
- Help customers find items in the store.
- Check for stock at other branches or order requested stock for customers.
- Provide customers with information about items.
- Ring up purchases.
- Elevate complaints to management.
- Keep track of inventory.

DECLARATION

I hereby confirm the above information given is true and correct to the best of my knowledge.

BALA SUBRAHMANYAM ANNAM