

## JOHN BAPTIST NORONHA

DUBAI (UAE)  
971551587748 | baptistn75@gmail.com



### CARRIER OBJECTIVE

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

### WORK EXPERIENCE

#### Merchindier

2011 - 2015

westzone supermarket. Dubai (UAE)

##### Responsibilities and Duties.

- Ensure that stores, shelves or websites are stocked with the right types and quantities of products
- Display, arrange, price, and rotate products in store
- Maintain store shelves by removing dated or damaged products
- Monitor store inventory based on sales and intake
- Optimize sales volume and profitability by identifying profitable lines and bestsellers
- Make recommendations for promotional strategies using sales and pricing data
- Work and communicate with buyers, suppliers, stores, and distributors

#### Store incharge

2016 - 2019

westzone supermarket Dubai (UAE)

##### Responsibilities and Duties.

- Managing workflow.
- Training new hires.
- Creating and managing team schedules.
- Reporting to HR and senior management.
- Evaluating performance and providing feedback.
- Identifying and applying career advancement opportunities.
- Helping to resolve employee issues and disputes.

---

**Store Supervisor**

2020 - 2022

Earth supermarket LLC Alain (UAE)

**Responsibilities and Duties.**

- Hire, train, develop and succeed high performing and result driven team members.
- Understand and manage Product Knowledge and be responsible for Store Team Members.
- Assure functionality of Domestic and International training programs.
- Assess customer profiles, buying trends and competitive information to drive business.
- Supervise loss prevention education, training and awareness programs.
- Assume responsibility for loss prevention compliance within store.
- Exceed Inventory and Shrink goals and maintain bi-annual Physical Inventory.
- Implement and process incoming and outgoing merchandise.
- Communicate merchandise opportunities to Store Manager.
- Manage strong communication with Brand Advocate.
- Engage in new store openings and closings.
- Comply with operational core competencies and key accountabilities.
- Work non-traditional hours on weekends and holidays.
- Deliver extraordinary service to customers.

---

**Store supervisor**

2023 - 2024

Kooik mart supermarket Dubai (UAE)

**Responsibilities and Duties.**

- Organizing store staff work schedules.
- Assigning work tasks to store staff to meet the needs of the store and its customers.
- Monitoring inventory and procurement of new stock as needed.
- Mentoring store employees to benefit the performance of the store.
- Providing assistance to new hires to learn about store policies and procedures.

EDUCATION			
Course / Degree	School / University	Grade / Score	Year
	Nirmala convent primary & high school	A	2011
	AV Balgi Collage Arts & Science	75%	2014
Electronic	prathiopadya university	60%	2017

SKILLS & STRENGTH
Communication. Leadership. Problem-solving. Organisation. Customer service. Creativity. Emotional intelligence. Team management.

INTERESTS
community involvement . Writing . blogging . Learning Language .photography . Travelling . Sports . Readings .

PERSONAL DETAILS	
Date of Birth	08/03/1986
Nationality	INDIAN
Passport	S4725496
Gender	MALE
Place	DUBAI

DECLARATION
<ul style="list-style-type: none"> <li>I here by declare that above the statements and true and current and best of my knowledge and belief, i hope that above written will suit for your Requirments. I will be grateful to u give me a chance to work under your kind control..</li> </ul>