

MOHAMED BASHEEDH

SALES EXECUTIVE






CONTACTS

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AL ARBASH TOWER B,
SHARJAH, UAE



SKILLS

DATA ENTRY

CUSTOMER SERVICE

WAREHOUSING
OPERATIONS

LANGUAGES

ENGLISH

HINDI

MALAYALAM

TAMIL

DRIVING LICENSE

Driving license category

CAT 3 LMV

PERSONAL DETAILS

Nationality

INDIAN

Visa status

EMPOLYMENT - TILL
JUNE 5 2023

Marital status

MARRIED

ABOUT ME

Sales Executive with record of success in enabling strong revenue growth through end-to end sales management. I am an approachable, motivated and confident person with the ability to excel sales targets and make a real difference in the organisation's revenue generation. I have expert knowledge of the selling process and I fully recognise the human and emotional aspects of buying and selling. I possess strong social skills that enable me to be a strong relationship builder with clients, colleagues and third-party stakeholders.

WORK EXPERIENCE

SALES EXECUTIVE, CLOUDEX LLC, DUBAI

Apr 2021 - Present

Maintained customer happiness with forward-thinking strategies focused on addressing needs and resolving concerns.
Responded promptly to enquiries from clients, members and staff via email and phone calls
Offered detailed product and service advice based on customer needs.
Explained benefits and advantages of different product and service offerings to customers.
Maintained accurate contract records, clearly detailing and sending reminders for renewal time frames to maximize customer retention.

OFFICE MESSENGER, ELITE AIRBORNE LLC, DUBAI

Feb 2019 - Mar 2021

Drive company vehicles, or use public conveyances in order to reach destinations to deliver messages or materials.
Plan and follow the most efficient routes for delivering goods
Deliver messages and items, such as Customs Documents, Cheques and packages to the correct person.
Obtains required signatures and/or payments at time of delivery.

SECURITY OFFICER, TRANSGUARD GROUP LLC, DUBAI

Jan 2016 - Jul 2018

As a Part of Aviation and Aircraft I work with RAMP operations, Load and Trim control, Have the knowledge of Dangerous Goods, and X- ray screening of Dubai Customs and Dubai Police Checking the High Risk or Mail (HRCM) Shipments coming from Red Countries
Operated detecting devices to screen individuals, preventing prohibited parcels within restricted areas.

STORE KEEPER, PONDICHERRY EXECUTIVE INN, PONDY

Jan 2014 - May 2015

Receive and forward all goods and deliveries in and out of the hotel to the correct point of storage area.
Monitor and take inventory on regular basis to compile orders based on needs.
Maintain clear and organised records to ensure all reports and invoices are filed and stored properly.
Checking storage of both food & beverage and operational stock. Informing to the store manager if any low stock levels. Responsible to verify all goods arrived as per the agreed purchase, delivery note and agreed quantity has been received.

EDUCATION

Bachelor of Science, ST. JOSEPH'S COLLEGE OF ARTS AND SCIENCE, CUDDALORE

2015

SSLC+2, KRISHNASAMY MEMORIAL MATRIC HIGHER SEC SCHOOL, CUDDALORE

2012