



# CARLO S. TUAZON

## SALESMAN

### CONTACT



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Alqouz 1 , Dubai , UAE

### ABOUT ME

I am an experienced salesperson with expertise in serving customers and selling products with extraordinary expertise. In recent years.

### SKILLS

- Customer service
- Professional Communication
- Sales and Negotiations
- Team work
- Effective Communication
- Product Knowledge

### EDUCATION

- Salesmanship TESDA NCII  
IMUS INSTITUTE - Graduation 2017
- Electronic Product And Assembly TESDA  
IMUS INSTITUTE - Graduation 2016
- Alternative Learning System IMUS  
NATIONAL HIGH SCHOOL  
Graduate August 2015

### WORK EXPERIENCE

#### ALL HOME (PHILIPPINES)

##### SALES HEAD

JANUARY 2020 - MAY 2025

- ✓ Creating and implementing comprehensive sales strategies aligned with overall business goals.
- ✓ Defining ambitious yet achievable sales targets and goals for the team.
- ✓ Conducting market research and analysis to identify new opportunities, understand trends, and assess competitive landscapes.
- ✓ Managing the sales budget effectively to maximize resources and achieve desired outcomes.
- ✓ Monitoring sales team performance against targets, providing feedback, and implementing corrective actions as needed.

#### SAVEMORE - SM SUPERMARKET (PHILIPPINES)

##### STOCK CLERK

JULY 2018 - SEPTEMBER 2019

- ✓ Placing and organizing products on shelves, ensuring they are well-stocked and easily accessible for customers.
- ✓ Monitoring inventory levels, rotating stock, checking expiration dates, and reporting discrepancies.
- ✓ Assisting customers in locating items, answering questions about products, and providing general assistance.
- ✓ Keeping shelves, aisles, and storage areas clean and organized, including removing damaged or expired items.
- ✓ Receiving and unpacking merchandise, checking for accuracy and damage, and preparing it for stocking

#### MCDONALD (PHILIPPINES)

##### CREW WAITER-(PARTIME)

JANUARY 2016-JUNE 2016

- Greeting customers, taking orders accurately (at the counter or drive-thru), and addressing customer needs. *Food Preparation:*
- Preparing menu items according to McDonald's standards, working in the kitchen to assemble orders, and ensuring food is cooked and presented properly. *Cleanliness and Hygiene:*
- Maintaining a clean and organized dining area, including tables, floors, and restrooms, as well as adhering to food safety and hygiene procedures. *Stocking and Organization:*
- Ensuring sufficient supplies are available for both the front and back of the house, including food ingredients, packaging, and other necessary items. *Handling:*
- Processing transactions accurately and efficiently, managing cash registers, and ensuring proper handling of money.