

AJILSONU-E

APPLIED POST :- BUSINESS DEVELOPMENT ASSOCIATE

CARRIER OVERVIEW.

Highly qualified Business Development Associate with 3 year experience in the industry. Enjoy create problem solving and getting exposure on multiple project and i would excel in the collaborative environment on which your company pride itself.

ACADEMIC PROFILE .

2019 -2021	Masters of Business Administration (Finance) Jaipur National University.
2018 -2019	Diploma in Indian and Foreign Accounting.
2014 -2017	Bachelor's of Commerce University of Calicut

EXPIRENCE.

AUTOMOBILE

VOLKSWAGEN 2020-2022

TEAM LEADER

VOLKSWAGEN 2018 - 2020

SALESMAN

- Developing and executing sales plan.
- Growing business through the development of new lead and new contact
- Sites visit
- Ensuing that all business development activities are coordinated and executed in a timely manner.
- Assisting with marketing and promotional projects.
- Collaborating with management on sales goals.
- Managing customer relationship.
- Building business relationship with current and potential clients.
- Creating proposals and presentation material.
- Negotiating with to client to secure the most attractive prices.
- Reviewing clients feedback and implementing necessary change.

REFERENCES.

Rithun
Sales Manager
Mobile No:- 9895347455
Volkswagen



CONTACT ME

-  Alsafa metrostation (Near)
United Arab Emirates.
Dubai.
-  ajilsonu619@gmail.com
-  502465846
9633226935

To pursue a carrer in a professionally managed company with opportunities and innovation and creativity. I aim to In an environment that facilitate value addition to the organization via the utilization of my experience aid in my proffesional growth.

LANGUAGE

- English
- Malayalam
- Tamil
- Hindi

SKILLS

- Customer service skill
- Managing performance skill
- Interpersonal skill
- staff development skill
- problem solving skill
- Leadership skill
- Communication skill
- MS word

PERSONAL DETAILS

Date of Birth	17/11/1996
Martial status	Single
Nationality	Indian
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