# BINOY RAJU (HUMAN RESOURSE)

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### **CAREER OBJECTIVES**

To gain greater insight into the field by way of exposure to real work atmosphere in a well-established organization. Also, to seek a challenging career and to channelize my abilities towards individual, organizational and societal benefits which will add value both to me and to the company.

#### **PROFESSIONAL QUALIFICATION**

## MBA

HR and FINANCIAL MANAGEMENT NATIONAL INSTITUTE OF BUSINESS MANAGEMENT,CHENNAI (2010-2012)

#### **PROFESSIONAL EXPERIENCE**

#### CASHIER (T.CHOITHRAMS & SONS) DUBAI ( JULY 2019 TO FEB 2021 )

- Process sales transactions
- Calculate the cost of products or services
- Accept payments
- Calculate and return change when required by the payment method
- Maintain adequate change denominations in the cash drawer and request additional change
- Reconcile cash drawers and sales receipts

### RESTURANT MANAGER (PEPINO RESTURANT) INDIA (AUGUST 2018 TO JUNE 2019)

- Training staff to follow restaurant procedures
- Maintaining safety and food quality standards
- Keeping customers happy and handling complaints
- Organizing schedules
- Keeping track of employees' hours
- Ordering food, linens, gloves and other supplies while staying within budget limitations
- Supervising daily shift operations

#### HR AND MARKETING MANAGER (DESERT

#### FALCON BUILDERS AND DEVELOPERS) INDIA (APRIL 2013 TO JULY 2018)

- Analysis of manpower Requirement.
- Co coordinating in Recruitment & Selection matters

- Taking HR Round Interview & Salary negotiation
- Maintained Database and Personnel File, Prepared offer and appointment letters and annual track list of increments and confirmations of employees

#### BUSINESS DEVELOPMENT EXECUTIVE (AXIS BANK LTD) INDIA (AUG 2012 TO APRIL 2013)

- Worked with India's leading private bank in India (AXIS BANK)
- Have experience in sales and marketing of different products of bank like account handling marketing various products of bank and also to the customer's
- Highly flexible and adaptable contributor, attempt at meeting deadlines

#### MARKETING SUPERVISOR

• CAR DETAILERS LLC IN DUBAI(6 MONTHS)

## **ACADEMIC QUALIFICATIONS**

- MBA(HR & FINANCIAL)
  - NIBM University, CHENNAI (2010-2012) (Passed)
- Bsc. Electronics
  - B G V P, Thackalay, Tamilnadu (2006-2009) (Passed)
- S.S.L.C (2004) / Plus two (2006)
  o Kerala board (Passed)

## COMPUTER SKILLS

- MS OFFICE (Words, PowerPoint, Excel)
- SAP
- Internet Concepts
- Multimedia & Animation engg
- Interior Designing

## LANGUAGES

- **<u>English</u>**(Spoken ,Written, Read)
- <u>Hindi(Spoke,Written,Read)</u>
- <u>Malayalam</u>(Spoken,Written,Read)
- <u>Tamil</u> (Spoken )