



# BALJINDER KUMAR

Sales Representative

## Objective

Seeking for a position in sales and customer service where my background and experienced are best employed and further developed.



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DUBAI

## Language

- English
- Hindi
- Punjabi
- Urdu

## Expertise

- Decision Making
- Cost- Reduction
- Client Service
- Negotiation
- Critical Thinking
- Leadership
- Sales Consultation

## Experience

### Sales Representative

Al Kharji LLC UAE

April 2023- Current

- Provided exceptional customer service that resulted in repeat business from satisfied clients who became loyal of the store.
- Examined incoming inventory, merchandised shelves and prevented shrinkage
- Increased sales revenue by identifying and targeting high potentials accounts.

### Sales Representative

Transmed Overseas UAE

2018-2023

- Contacting potential clients and promoting products or services to drive sales.
- Engaging in calling, networking and attending sales meetings to build relationships with the clients.
- Maintaining positive business relationships to clients to ensure future sales.

Merchandiser

Sharjah in Mult-outlets

2016-2017

- Creating ideas of campaigns to attract more customers and use deals and other pricing adjustments to stay competitive.
- Promoting products through in-store,online or networking.
- Documenting product movement and replenishes merchandise.

## Reference

Available Upon Request