



# BASIL B

## CONTACT



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Dubai, UAE

## LANGUAGES

English



Hindi



Malayalam



Tamil



## PERSONAL INFORMATION:

- Visa Status: Employment Visa
- Date of Birth: 13-02-2000
- Sex: Male
- Passport No: V4356103
- Nationality: Indian
- Marital Status: Single

## SKILLS:

- Sales & Marketing
- Smartphone Technician
- Accountant
- Cashier
- Inventory management skills
- Teamwork and Collaboration
- Customer Service Skills

## • PROFESSIONAL SUMMARY

To leverage exceptional interpersonal and communication skills to build and maintain client relationships, increase sales, and achieve revenue targets. Focus on identifying customer needs, presenting appropriate solutions, and closing deals efficiently. Committed to staying informed about product developments and market trends to offer the best possible service. Aim to contribute significantly to the company's growth and success through proactive sales strategies and customer satisfaction.

## • EDUCATION

Diploma in Mobilephone Technology - August, 2018 to August, 2019  
Sisco Institute of Smartphone Technology, Perinthalmanna Kerala India.

GHSS Kumarapuram Palakkad Kerala - India  
Plusone & Plustwo April 2016 - March, 2018

VIDHYA VIKAS PUBLIC SCHOOL, PALAKKAD KERALA  
LKG-10th July, 2004 - March, 2016

## • WORK EXPERIENCE

Designation: Salesman - Technician and Accountant

Duration: January 2023 - Present

Company: Bismi Mobile Trading L.L.C Deira, Dubai, UAE

Designation: Salesman & Technician

Duration: February 2022 to November, 2022

Company: Mobile World, Tiruppur, Tamil Nadu - India

Designation: Salesman & Technician

Duration: July 2021 to January, 2022

Company: Cellspot, Kalladikode, Palakkad, Kerala - India

Designation: Salesman & Technician

Duration: April, 2020 to May, 2021

Company: Pathiripala Palakkad, Kerala - India

### Duties and Responsibilities:

Identify and engage potential customers through various sales techniques such as cold calling, networking, and referrals.

Present and demonstrate products or services to clients, highlighting features and benefits.

Negotiate sales contracts, terms, and conditions to close deals and ensure customer satisfaction.

Stay informed about industry trends, market conditions, and competitors to adjust sales strategies accordingly.

Diagnose and troubleshoot issues with mobile phones, including hardware and software problems.

Repair and replace damaged components such as screens, batteries, and internal parts.

Perform software updates, backups, and data recovery as needed.

Test repaired devices to ensure functionality and quality before returning them to customers.

Maintain a clean and organized work environment, including proper storage of tools and parts.

Keep accurate records of repairs, parts used, and customer interactions for future reference.

Stay updated on the latest mobile phone technologies, repair techniques, and industry standards through continuous learning and training.

Following safety protocols to prevent accidents or injuries in the workplace

Collaborating with other team members to meet productivity goals

## • HOBBIES

