

# BHUMIKA SHARMA

## SALES EXECUTIVE

Dynamic and results-oriented professional with 5 years of experience in retail sales and a passion for ethnic wear fashion. Seeking to leverage strong customer service skills and proven sales expertise to contribute to the growth and success of company as an ethnic wear Sales Executive.

## Skills

- Strong interpersonal and communication skills.
- Proven ability to meet and exceed sales targets.
- Excellent customer service and problem-solving abilities.
- Good understanding of ethnic wear fashion trends and styles.
- Proficient in POS systems

## Work Experience

**Pantaloons, Curo Mall branch.....Jul 2019-Jul 2023**

### Ethnic Wear Sales Executive

- Demonstrated expertise in selling ethnic wear apparel, accessories, and footwear to a diverse customer base.
- Provided personalized customer service to ensure an exceptional shopping experience, resulting in high customer satisfaction and repeat business.
- Utilized product knowledge to recommend suitable Western wear items based on customer preferences and needs.
- Achieved and consistently exceeded monthly sales targets, contributing to overall store revenue growth
- Collaborated with team members to execute promotional events and sales campaigns, effectively driving foot traffic and sales.
- Maintained a neat and organized sales floor, ensuring attractive product displays that enhanced customer engagement.

**Funzone Ltd., Jalandhar.....May 2015-Jun 2019**

### Cashier cum Sales Associate

- Balanced cash drawer at the beginning and end of each shift, maintaining 100% accuracy in financial transactions.
- Responded to customer inquiries and resolved issues promptly, ensuring a positive shopping experience.

## Education

### Intermediate

Govt Girls School Model Town, Jalandhar  
Apr, 2014-Mar, 2015

## Personal Information:

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Marital Status: Married

Visa type: own visa