



BIBEK NEUPANE

My Contact

✉ bibek4neupane@gmail.com

☎ +971 558675320

📍 Burjuman, Dubai – U.A.E.

Nationality – Nepali

D. O. B. – 06 Nov 1991

Visa Status –Cancel visa

Marital Status – Married

Available – Immediate

Skills

- Customer Service & Communication
- Sales Support & Sales Strategy
- Decision-Making & Problem-Solving
- Relationship Building
- Performance Management
- Teamwork

Languages Known

- English
- Hindi
- Japanese
- Nepali

Education Background

- M.M.C. COLLAGE, Nepal
HIGH SCHOOL DIPLOMA IN ACCOUNTING AND MANAGEMENT
Completed in 2011
- TOKYO, Japan
DIPLOMA IN JAPANESE LANGUAGE, TOKYO ENGLISH SPECIFICATION
Completed in 2017

About Me

Dedicated and results-driven Merchandiser in retail and product management. Proven ability to maximize sales and profitability through effective inventory management, strategic product placement, and exceptional customer service. Seeking leverage skills and experience to contribute to the success.

Professional Experience

Promoter

FLC Management (African Eastern) | DUBAI, U.A.E

Key responsibilities:

- Provided exceptional customer service and product knowledge to drive sales.
- Assisted with merchandising tasks, including product placement and display setup.
- Conducted inventory counts and ensured accurate product pricing and labeling.
- Maintained a clean and organized sales floor to enhance the customer experience.
- Processed sales transactions and handled customer inquiries and returns.

Merchandiser

(Feb 2024 – 17 oct 2024)

Pan Gulf management trading LLC

Key responsibilities:

- Analyze sales data and market trends to optimize product assortment and placement.
- Collaborate with vendors and suppliers to negotiate terms and manage inventory levels.
- Train and mentor store staff on merchandising best practices and product knowledge.
- Create and maintain visually appealing displays that enhance the customer's shopping experience.
- Assisted in the development and execution of merchandising plans and promotions.

TEAM LEADER

(FEB 2015 – DEC 2022)

7-ELEVEN CONVENIENCE STORE | Tokyo, JAPAN

Key responsibilities:

- Led a team of more than 15 members in a fast-paced retail environment.
- Set clear goals and objectives for the team and monitor progress towards achievement.
- Monitor and analyze sales performance metrics to identify area for improvement and implement corrective actions as needed.
- Handle escalated customer issues and complaints, ensuring timely resolution and customer satisfaction.