

🐘 SKILLS

Soldering

Team Leadership

Problem solving

Communication skill

Proactive thinking



English Full Professional Proficiency

Hindi Full Professional Proficiency

Malayalam Native or Bilingual Proficiency

Tamil Full Professional Proficiency



MS office Tools

MS Teams

# **Bibin Varghese**

Hardworking employee enthusiastic about learning Sales/Mechanical field inside and out. Pursues opportunities to learn new skills and contribute to group success. Offers strong administrative, relationship-building and problem-solving abilities.

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🔢 July 21, 1994

📍 Dubai, UAE

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B WORK EXPERIENCE

## Sales Coordinator Colourmart PVT LTD.

#### 02/2021 - 04/2023

Dealer of Nerolac and Marpol powder supply around Kerala

Achievements/Tasks

- Kept detailed records of sales and customer information in CRM software, updating database regularly to maintain top-notch service.
- improving productivity by increasing customer communication and responding to feedback
- Liaised with customer ,management and sales team to better understand customer need and recommend appropriate solution
- complied client profiles and entered information into operating system.



### Sales Assistant Uber INDIA PVT LTD. 11/2017 - 01/2021

Online food ordering and delivery platform Achievements/Tasks Kerala, India

Helped customers locate products and checked store system for merchandise at other sites.

- Assisted customers with prompt and polite support in-person and via telephone
- Remained calm and poised in high-stress, dynamic environment to promote service to customers and staff.
- Established rapport with customers using active listening and interpersonal skills
- Built customer loyalty and retention by delivering excellent service.

**Diploma in Mechanincal Engineering** Arunachal University, Kerala

06/2014 - 06/2017

Kerala, India