

# Bikash Tamang

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## PROFILE

Professional Sales Executive with 3+ years of experience, attending to customer needs and converting prospects to increase sales, accomplished in emphasizing service features and benefits, preparing sales order forms and developing reports, expert in overcoming objections from prospective customers to maximize sales opportunities.

## EXPERIENCE

### **BSL Trading Concern Pvt. Ltd., Kathmandu, Nepal — Accounts Executive**

March 2022 - December 2023

- Maintain a daily record of sales and purchases.
- Tracking inventory and daily transactions.
- Maintaining daily accounts and day books.

### **Shram Jyoti English School, Kathmandu, Nepal — Teacher**

March 2010 - March 2012

- Managed student behavior in the classroom by establishing and enforcing rules and procedures.
- Identified and documented learning achievements by reporting outcomes, performance, information, and program adjustments used to boost comprehension.
- Maintained a safe and orderly learning environment for all students.

### **Softech Foundation Pvt. Ltd., Kathmandu, Nepal — Telesales Executive**

April 2017 - May 2018

- Sourced new sales opportunities through inbound lead follow-up.
- Maintained records related to sales for store management.
- Computed purchases and received and processed cash or credit payment.



## SKILLS

Business Networking

Market Trends  
Understanding

Sales Presentations

Sales Team Leadership

Public Speaking

Persuasive Selling

New Market  
Penetration

Sales Follow-Up

## ACHIEVEMENTS

Highest Sales in a day  
for Ncell (Samsung  
Campaign)

Outstanding Newcomer  
Award

Employee of the month  
in BSL Trading Concern  
Pvt. Ltd.

## LANGUAGES

Nepali (First Language), English, Hindi.

**Board House Nepal, Kathmandu, Nepal— Founder**

Board House Nepal's philosophy is simple: to provide access to affordable skateboarding gear and accessories while nurturing and welcoming environment for skaters of all levels

**Himalayan Breeze Pvt. Ltd., Kathmandu, Nepal— Co-Founder**

## EDUCATION

**Asian College of Management and Technology, Kathmandu, Nepal— *Bachelors of Business Administration (BBA)***

**Jaya Multiple Campus, Kathmandu, Nepal— *High School Diploma***

**Pegasus English School, Kathmandu, Nepal— *School (10th)***