



BIKRAM AACHARYA

CONTACT

📍 Sharjah, UAE

☎ +971-509887160

✉ sharmabikram65@gmail.com

SKILLS

- Stock control
- Product promotions
- Money handling
- Financial records analysis
- Results-orientated
- Reliable and punctual
- Customer support

TECHNICAL SKILLS

- MS Office
- Basic Computer Knowledge
- Marketing and Representative

TRAINING

- IELTS
- Health and Environment
- Customer Service
- Machine Work

PROFESSIONAL SUMMARY

Driven sales associate with seven years of experience managing client accounts and transactions. Effective multitasker with strong organisational skills. Thrives in fast-paced, deadline-oriented environments. Known for strong relationship-building and communication skills, offering superior ability to foster positive work culture among teams.

WORK HISTORY

Front Desk Receptionist

PURO Hotel Iodź Centrum- Iodź, Poland 11/2022 - 05/2023

Sales Associate

04/2021 - 11/2022

Souq Al Jubail - Sharjah, UAE

- Assisted customers with product selection and sales, recommending coordinating items to increase transaction value.
- Sought opportunities to upsell and add on additional merchandise, increasing average customer spending.
- Generated sales reports for store performance analysis and review, aiding business progression.
- Oversaw training of junior sales staff, providing ongoing mentoring to ensure positive team performances.

Sales/Cashier

09/2019 - 04/2021

Wenchao Hypermarket LLC - Dubai, UAE

- Minimised long register queues by completing sales transactions quickly and accurately.
- Processed cash, cheque, credit and debit payments accurately and efficiently, minimising till discrepancies.
- Increased add-on sales by offering advice on accessory purchases and promoting complimentary products.
- Created visually-appealing displays in line with brand merchandising guidelines.

LANGUAGES

English, Hindi, Nepali: Native
language

Arabic: A2

Elementary

Salesman/Stocker

10/2016 - 11/2017

Carrefour Hypermarket Al Ghurair Centre - Dubai, UAE

- Developed **successful client partnerships** through outstanding levels of **service**, **promoting** continued customer **loyalty**.
- Used outstanding **product knowledge**, **sales abilities** and customer relations skills to drive **substantial profit increases**.
- Identified and **investigated discrepancies**, **resolving** issues **effectively** and quickly to **maintain** high company **productivity** levels.
- Maintained **high levels** of **stock quality**, implementing procedures that led to **decrease** in **stock damage**.

Machine Operator/Assistant Technician

10/2014 - 07/2015

Hoya Electronics - Kedah, Malaysia

Waiter

01/2011 -05/2013

HIMALAYAN Restaurant -Kathmandu, Nepal

EDUCATION

2013

High Secondary Education Board - Nepal

2011

School Leaving Certificate - Nepal