



MOHAMMED CHEKIDAPPURAM

SALES EXECUTIVE

CONTACT

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EDUCATION

2007-2009
KERALA GVT BOARD OF HIGHER SECONDARY

- COMMERCE

2006-2007
S S L C EXM KERALA

SKILLS

- Excellent sales and negotiation
- Good communication for customers
- Confidence, motivation and determination
- The ability to work well on your own and also as part of a team.
- Good organisational and time management skills
- The ability to deal with rejection

LANGUAGES

- English (Fluent)
- Hindi (Fluent)
- Arabic (Basics)
- Malayalam

PROFILE

I am an approachable, motivated and confident Sales Executive with the ability to excel sales targets and make a real difference in the organisation's revenue generation. I have expert knowledge of the selling process and I fully recognize the human and emotional aspects of buying and selling. I possess strong social skills that enable me to be a strong relationship builder with clients, colleagues and third-party stakeholders.

WORK EXPERIENCE

- **IFFCO Distribution LLC** 2021- PRESENT
Sales Executive
 - Meeting and greeting customers and making them feel welcome
 - Devising and implementing the organisation's sales strategies
 - Finding new channels for selling and distribution of products
 - Building rapport with a customer and subsequently closing the deal
 - Collect cash or cheque and deposit
 - Make LPO orders
- **Jaleel Distribution LLC** 2019-2021
SAELS MAN

Responsibilities:

 - Driving a van and selling products to customers.
 - Delivering purchase orders and informing existing customers of new products.
 - Increasing sales by promoting products and analyzing competitor behavior.
 - Signing sales contracts, taking purchase orders, and collecting payments
- **BIN ABLAN FOOD INDUSTRY** 2016-2018

Responsibilities:

 - Driving a van and selling products to customers.
 - Delivering purchase orders and informing existing customers of new products.
 - Increasing sales by promoting products and analyzing competitor behavior.
 - Signing sales contracts, taking purchase orders, and collecting payments

REFERENCE

EMIRATES INDUSTRIAL & TRADING CO
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