

HUSSEIN SAIDI MBWANA

Dubai, United Arab Emirates

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Objective

Sales professional with 10+ years experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill the Sales Associate role in your company.

Additional Information

NATIONNNALITY: TANZANIAN
PASSPORT DETAILS: TAE269676
DATE OF BIRTH: 20/12/1989
VISA STATUS: EMPLOYED
MARITAL STATUS: MARRIED

Skills

Product knowledge. Quality focus. Customer focus. Organization. Client relationships. Promotions. Reporting skills. Attention to detail. Territory management. Competitive analysis.

Cashier. Sales Officer

Experience

EMIRATES COOPERATIVE, DUBAI, UAE

06/2024 - Up To Date

CASHIER/ SALES OFFICER

Welcome customers and assist with any questions they may have.
Accurately process payments (cash, credit, debit) and issue receipts.
Maintain an organized, clean checkout area and manage daily housekeeping tasks.
Provide product information and help customers locate specific items.
Balance cash drawer at the end of each shift, ensuring accuracy.
Assist with restocking shelves and arranging displays as needed.
Contribute to team efforts by supporting other store areas as required.

UNION COOPERATIVE, DUBAI, UAE

05/2022 - 05/2024

CASHIER

Welcoming customers, answering their questions, helping them locate items, and providing advice or recommendations.
Operating scanners, scales, cash registers, and other electronics.
Balancing the cash register and generating reports for credit and debit sales.
Accepting payments, ensuring all prices and quantities are accurate and proving a receipt to every customer.
Processing refunds and exchanges, resolving complaints.
Bagging or wrapping purchases to ensure safe transport.
Following all store procedures regarding coupons, gift cards, or the purchase of specific items.
Maintaining a clean workspace.

AL AIN DIARY FARM

May/2014 - Dec/2020

MERCHANDISER

Check and report product voids.
Manage inventory levels minimizing out of stocks and dump.
Set new stores and perform required resets.
Manage in-store customer fulfillment programs to include scan-based trading and web based ordering.
Travel to customer store locations as required within a specific geographical area.
Assist with customer service issues or complaints.
Complete pricing surveys as required.
Report any food safety and food quality related issues to management immediately.

Education
Shawcase Academy 07/2015 Diploma in Digital Marketing Distinction
Old Kampala Secondary School 11/2008 Advance Certificate 5
Old Kampala Secondary School 10/2005 O-Level Certificate 2
New Age College 2009 Certificate in MS Office A

Languages
English
Arabic
Swahili