

# ALAGARSAMY NITHIYANANTHAN



## CAREER OBJECTIVE

To effectively utilize the competence gained from academic knowledge and practical work experience in order to provide a successful performance & contribute towards the achievement of the mission & the goals of the organization, while thriving on enhancing the growth potential & profitability of the organization and to maintain a successful career development.

## PERSONAL SUMMERY

NIC No	: 198221202361
Date of Birth	: 30.07.1982
Nationality	: Sri Lankan
Passport no	: N 3183232
Passport expiry	: 17/08/2033
Civil Status	: Married
Address	: 36/4d Pamankada road, Wellawatta, Colombo - 06.
Languages Known	: Tamil, English, Sinhala, Malayalam, Arabic, Nepal, Bengali, Hindi

## ACADAMIC ACCOMPLISHMENT

- Passed in G.C.E Ordinary level 1998 at Hindu Senior collage, Kandy.
- Asian Computer Systems (Sri Lanka) Ms. Office from 04-05-2008 To 08-05-2009 .
- Diploma in Microsoft office at (LBS) London business school.
- Food control Department (UAE) Dubai basic food hygienic course 1 day on 12-09-2010 (Hygeia Quality Consultants).

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## Work Experience

- **Salesman** - **2001 - 2005 August**  
ROHAN'S EMPORIUM (PVT) LTD  
Job Role
  - Sales coordination.
  - Customer service greetings.
  - Coordinating with Customers.
  - Merchandising.
- **Salesman & Store Assistant** - **2005 - 12<sup>th</sup> Aug 2011**  
SINNA AUTOMATIC BAKERY (L.L.C), DUBAI UAE  
Job Role - Salesman
  - Sell product.
  - Customer service greetings.
  - Verbal communication.
  - Merchandising.Job Role - Store Assistant
  - Maintain the store area neat clean.
  - Handle safely and delicately the items and product in a store.
  - Inspect items and product for any breakages or Damages.
- **Senior Sales Associate** - **2013 - 22<sup>nd</sup> Feb 2015**  
LAND MARK GROUP INTERNATIONAL (PVT) LTD, SAUDI ARABIA.  
Job Role
  - Support the daily operation's Retain store.
  - Supervise employees.
  - Personal provides exceptional customer service.
- **Store in charge** - **24<sup>th</sup> Nov 2015 – 27<sup>th</sup> Sep 2017**  
Ceylon Leather Product (PLC) Gampaha.  
Job Role
  - Maintain customer service facilities.
  - Maintain stock supplies and inventories.
  - Maintain Accounts.
  - Customer problem solving.

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- **Sales supervisor** - **1<sup>st</sup> Oct 2017 - 5<sup>th</sup> Dec 2018**  
ALKAWTHER WATER TREATMENT (W.C.C)  
Qatarath Water (FMCA) Doha Qatar.

## Job Role

- Working under the Direction sales manager,
- Manage sales staff.
- Coordinate several sales activities.
- Including pricing and the display with a view to realizing the set sales target.

- **Store Manager** - **15<sup>th</sup> May 2018 - 20<sup>th</sup> Oct 2019**  
BARCODE THE VALUE (PVT) LTD COLOMBO - 06.

## Job Role

- Overseeing the daily operation of store.
- Motivating sales team's.
- Developing promotional material.
- Staff meeting.
- Customer complain handle.
- Stock maintain.

- **Showroom Supervisor** - **02<sup>nd</sup> Nov 2019 To Nov 2022**  
SPRING & SUMMER CLOTHING COMPANY (PVT) LTD.

## Job Role

- General maintenance of showroom.
- In charge of showroom sales team.
- Lead and guide the staff, to maximize sales and profit.
- Promote and market company products.
- Provide service to walk-in clients, showroom clients and existing clients.
- Keep track of sales performances and analyze potential problems.

- **Assistant Showroom Manager** . Nov 2022 To Dec 2023  
ZIG ZAG LTD, Sri Lanka

- **Supervisor** . Dec 2023 To Till-date  
ARMY & AIR FORCE EXCHANGE SERVICE , AL DHAFRA AIR BASE, ABU DHBAI ,  
UAE



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## JOINT

- Awards of Land Mark Group (KSA) MAY 2014
- Out Sanding Performance Award JUNE 2014
- Shoe express ( Concept ) August 2014

## ABILITIES

- Improve customer service and standard.
- Minimized complaints to the company acceptable level.
- Position the sales accomplishment over sales skill set.
- Energetic and active.
- Multi-tasking

I do hereby certify that the above information furnished by me is true and accurate to the best of my knowledge. I firmly assure to you that I will work for the betterment of your Organization while focusing my own development as well.

Thanking You,  
**Alagarsamy Nithiyananthan**

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