



# PRINCE ANTONY

## Marketing And Sales

Knowledgeable customer service management  
professional successful at improving team  
productivity reducing escalated calls and  
increasing customer satisfaction scores

## Contact



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Dubai, United Arab Emirates

## Education

- Bachelor of vocational studies,  
Travel & Tourism 06/2016-  
09/2019  
TATA institute of social sciences  
- Kerala, India

- Plus 2. Biology Science  
06/2014-03/2016  
Evans higher secondary school

## Skills

- Computer expertise
- Sales closing
- Marketing
- Problem solving
- Microsoft Excel Proficiency

## Certifications

- UAE driving licence  
(No:3)
- PIC ( Person In Charge)

## Experience

- ▼ **Marketing & sales** 11/2021 - Current  
Dar Al reem bakery trading LLC - Dubai, United  
Arab Emirates

- ▼ Maintained productive relationships with  
existing customers through exceptional  
follow-up after sale.
- ▼ Created sales and revenue-generating  
opportunities in new markets to improve  
profit margins.
- ▼ Helped guests obtain specialised support  
for product service and payment issues.
- ▼ Demonstrated products to customers to  
show features and promote items.

- ▼ **Tour Operator** 10/2019-03/2021  
De Travel-Kerala, India

- ▼ Provided itinerary, estimates and costs of  
vacation packages to tailor-fit to budget of  
clients.
- ▼ Evaluated weather and traffic condition to  
avoid conflict with tour.
- ▼ Added sightseeing events and attractions  
packages to promote extra perks and  
enhance travel experience.
- ▼ Distributed flyers and business cards to  
prospective clients to acquire more  
prospects and create awareness.

## Language

English

Hindi

Malayalm

