



PRINCE ANTONY

Marketing And Sales

Knowledgeable customer service management professional successful at improving team productivity reducing escalated calls and increasing customer satisfaction scores

Contact



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Dubai, United Arab Emirates

Education

- Bachelor of vocational studies,

Travel & Tourism 06/2016-09/2019

TATA institute of social sciences - Kerala, India

- Plus 2. Biology Science

06/2014-03/2016

Evans higher secondary school

Skills

- Computer expertise
- Sales closing
- Marketing
- Problem solving
- Microsoft Excel Proficiency

Certifications

UAE driving licence
(No:3)

- PIC (Person In Charge)

Experience

- ▼ **Marketing & sales** 11/2021 - Current
Dar Al reem bakery trading LLC - Dubai, United Arab Emirates

- ▼ Maintained productive relationships with existing customers through exceptional follow-up after sale.
- ▼ Created sales and revenue-generating opportunities in new markets to improve profit margins.
- ▼ Helped guests obtain specialised support for product service and payment issues.
- ▼ Demonstrated products to customers to show features and promote items.

- ▼ **Tour Operator** 10/2019-03/2021
De Travel-Kerala, India

- ▼ Provided itinerary, estimates and costs of vacation packages to tailor-fit to budget of clients.
- ▼ Evaluated weather and traffic condition to avoid conflict with tour.
- ▼ Added sightseeing events and attractions packages to promote extra perks and enhance travel experience.
- ▼ Distributed flyers and business cards to prospective clients to acquire more prospects and create awareness.

Language

English

Hindi

Malayalm

