# **ROSHAN MISHRA**

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Marital status: Single Nationality: Indian Visa type: Visit visa Passport No : Y9456026



### **SUMMARY**

Customer-focused and results-driven professional with 4+ years of experience in cashier and marketing roles. Proven ability to deliver exceptional customer service and implement successful marketing strategies. Adept at efficient transaction handling and driving customer engagement. Seeking a challenging role to leverage combined customer interaction and marketing skills.

# **EDUCATION**

#### Presidency College, Manipur University

Bachelor's Degree in Science 2018 – 2021

#### Radiant Star Education Centre, CBSE

Higher Secondary (Science) 2016 - 2018

#### Froebel English School, BOSEM

High School 2016

## **SKILLS**

- **Customer Service**: Builds relationships, provides exceptional service.
- **Cash Handling:** Accurate transactions, cash management, reconciliation.
- **Marketing:** Campaign development, market research, brand management.
- **Communication:** Strong written/verbal, presentation, negotiation.
- **Sales:** Identifies needs, promotes products, closes deals.
- **Problem-solving:** Resolves issues, handles challenges.
- **Teamwork:** Effective collaborator.
- **Time Management:** Prioritizes, meets deadlines.
- Adaptability:Learns quickly, adjusts to change.

# Language

- English Fluent
- Hindi Fluent
- Nepali Native
- Manipuri Fluent

# PROFESSIONAL EXPERIENCE

# **Marketing Executive**

Ergos Life Sciences | 2024-2025.

- Managed a territory, exceeding sales targets and building strong relationships with costumer.
- Created and launched marketing strategies for my territory.
- Developed and executed campaigns with the marketing team.
- Researched market and competition to inform marketing manager.
- Analyzed data for campaign improvement.

#### Cashier/Sales Associate

Jain Medicos | 2019 - 2024

- Consistently processed transactions quickly and accurately, even during peak hours.
- Resolved customer issues and complaints efficiently and professionally.
- Exceeded sales goals and delivered exceptional customer service.
- Identified customer needs and provided relevant product recommendations.
- Assisted with store opening and closing procedures, including cash reconciliation.
- Addressed and resolved cash drawer discrepancies and equipment malfunctions.

#### COMPUTER SKILLS

- **Microsoft Office Suite:** Proficiency in Word, Excel, PowerPoint, and Outlook.
- **Accounting Software:** Tally- Proficient in invoicing, accounts payable/receivable.
- **POS Systems:** Experience with [Unisolve] including transaction processing,inventory management, sales reporting, invoicing and customer database management.