



HASSAN ZEINELABDIN

SENIOR SALES

SUMMARY

I am an efficient and confident sales executive with demonstrated experience of working in Life insurance and Real estate sales industry. my experience helped me develop expert knowledge of the sales process and customer handling. I am highly motivated to continue learning and improving my carrier and personality

PROFILE



Address

Dubai,



E-mail

hassan777sapry@gmail.com



Phone

+971525853346

SKILLS

Salesforce



Marketing(Facebook, Instagram, AdWords, Youtube)



Drive license



Microsoft Excel



portal



LANGUAGES

English Intermediate

Arabic Expert



EDUCATION



September, 2012 - June, 2017

TOURIST GUIDE

University of Ain shams



WORK EXPERIENCE



August, 2023 - present,

SENIOR SALES

Watania Takaful

Responsible for:

- selling insurance policy.
- Contact with Costumers
- arrangement meeting.
- Performing a financial analysis for the client
- Selling a product that suits the customer based on the financial analysis.
- Successful completion of the sale.
- Building executive relationships and keep customer loyalty for us.
- Buildings new business and potential contacts to create new customers.
- Maintaining customer relation and providing full support when required.
- Provide high level customer satisfaction and own overall accountability for business growth within account base.
- Collecting information regard market trends and competition sales strategies.
- Follow with customer after completed deal and take recommendations.



June, 2021 - June, 2023

INSURANCE ADVISOR

Al Futtain group (Orient insurance)

Responsible for:

- selling insurance policy.
- Contact with Costumers
- arrangement meeting.
- Performing a financial analysis for the client
- Selling a product that suits the customer based on the financial analysis.
- Successful completion of the sale.
- Building executive relationships and keep customer loyalty for us.
- Buildings new business and potential contacts to create new customers.
- Maintaining customer relation and providing full support when required.
- Provide high level customer satisfaction and own overall accountability for business growth within account base.
- Collecting information regard market trends and competition sales strategies.

- Follow with customer after completed deal and take recommendations.

SENIOR SALES

Al Safa Real Estate

worked as a salesman Real estate in Cairo

Responsible For:-

- Building executive relationships and keep customer loyalty for us.
- Buildings new business and potential contacts to create new customers.
- Maintaining customer relation and providing full support when required.
- Provide high level customer satisfaction and own overall accountability for business growth within account base.
- Collecting information regard market trends and competition sales strategies.
- Creating and assisting on new sale

March, 2014 - September, 2020



TRAINING & CERTIFICATIONS

2023

ADHICS & IT SECURITY AWARENESS TRAINING

Watania Takaful