



Sabeer VS

Sales Executive

Experienced individual with 6+ years in sales and Guest Services. A success-driven and customer-focused sales representative with experience in problem-solving skills, attention to detail, and customer relationship management. Seeking an opportunity to enhance my career as well as achieve organization goals.

✉ sabeer.fazil97@gmail.com

☎ 0563540757

📍 Dubai (Visit visa valid until March 6,2024), UAE

WORK EXPERIENCE

Sales and Guest Services Executive Ainmane

03/2023 - 09/2023, Madikeri, ,Karnataka

Achievements/Tasks

- Greet and direct customers.
- Provide accurate information on the products our place is well known for and its history.
- Answer customers' questions about specific products/services.
- Conduct price and feature comparisons to facilitate purchasing.
- Coordinate with the Retail Sales Representatives team to provide excellent customer service .

Customer Service Executive Teleperformance Global Services

06/2022 - 01/2023, Bangalore, India

Achievements/Tasks

- **Customer Assistance:** Responded promptly and professionally to customer inquiries via calls.
- **Issue Resolution:** Demonstrated strong problem-solving skills by efficiently addressing and resolving customer concerns, escalating issues when necessary.
- **Product Knowledge:** Developed and maintained in-depth knowledge of SBI products, services, and policies to provide accurate information and guidance to customers.
- **Documentation:** Maintained detailed and accurate records of customer interactions, ensuring proper documentation of inquiries, resolutions, and feedback.

Sales and Guest handling Representative Club- Mahindra Resort

05/2018 - 12/2022, Madikeri, ,Karnataka

Achievements/Tasks

- **Sales and Revenue Generation:** Proactively promote and sell resort services, packages, and amenities to prospective guests.
- **Guest Inquiries and Reservations:** Handle inquiries from potential guests regarding accommodation, packages, and facilities.
- **Guest Reception and Check-in:** Greet arriving guests in a warm and professional manner.
- **Customer Relationship Management:** Build and maintain positive relationships with guests, addressing any concerns or issues promptly and effectively.

SKILL

Communication

Problem-solving

Interpersonal skills

Customer service

Time Management

Attention to detail

Flexibility

Adaptability

Multilingual

Team Collaboration

EDUCATION

Bachelor of Arts

Field Marshal k.m Cariappa College,
Mangalore University

(Partly Qualified)

08/2014 - 06/2017,

Madikeri , Karnataka

Pre-University Education Made Maheshwara College

06/2012 - 03/2014,

Madikeri , Karnataka

SSLC

St.Micheal's pu college

06/2009 - 04/2012,

Madikeri, Karnataka

LANGUAGES KNOWN

English

Hindi

Kannada

Malayalam

Tamil

INTERESTS

Sports

Travelling

Reading



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