

Suman Majhi

WAITER

Profile

Experienced sales professional with two years with a proven track record in success in exceeding target and driving revenue growth. Skilled at building and nurturing client relationships. Identifying the opportunities, delivered tailored solution. Strong communication and negotiation skills and combined with a deep understanding of market trends and customer needs. Ready to leverage expertise to achieve exceptional sales outcomes.

Employment History

Salesman, Sanabel hind catering services co Ltd. , Saudi Arabia

04/2021 - 04/2023

1. Proactively engaged and build relationships with prospective clients, effectively presenting product features and benefits to meet their needs.
2. Drive revenue growth by achieving or exceeding sales target through communications and negotiation skills.
3. Maintain accurate record of sales activities, prepare report and collaborate with team member to contribute to the overall sales strategy.

Cashier, Ansar gallery hypermarket, Qatar

06/2023 - 06/2024

Key Responsibilities:

Processing Transactions: Accurately handle cash, credit, and debit card transactions, ensuring correct pricing and issuing receipts.

1. Customer Service: Greet and assist customers, address their inquiries, and provide a positive checkout experience.
2. Handling Cash and Register Balancing: Manage cash drawer, ensure it is balanced at the beginning and end of shifts, and report any discrepancies.
3. Maintaining Cleanliness: Keep the checkout area clean, organized, and stocked with necessary supplies.
4. Refunds and Exchanges: Process returns, exchanges, and refunds according to store policies, ensuring customer satisfaction and accurate record-keeping.



Personal Details

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DATE OF BIRTH

1993-5-5

PLACE OF BIRTH

Sindhuli

NATIONALITY

Nepal

Education

High school diploma,
Wits academy,
Kathmandu, Nepal

08/1999 - 08/2011

I have knowledge of programs like Excel also.

Skills

Communication Skills

Microsoft Office

Customer Service

Ability to work in a team

Critical thinking and problem solving

Team leadership

Ability to Work Under Pressure

Fast Learner

Ability to Multitask

Effective Time Management

Hobbies

1. Playing football

Languages

English

2. Playing guitar