






ALTAB HUSSAIN

Team Leader at Oppo Mobiles India Pvt Ltd.


Personal Info

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 Neelgaro ka mohalla pur,
Bhilwara, Rajasthan, 305001,
India

 Indian

 12.07.1995

Education

● **Bachelor of Arts (BA) (60 %)**
| M.D.S. University

● **Sr. Secondary (Class 12) (57 %)**
| Rajasthan Board of
Secondary Education

● **Secondary (Class 10) (60 %)**
| Rajasthan Board of
Secondary Education

Skills

Creativity - Experienced

Time management - Expert

Problem-solving - Experienced

Teamwork - Expert

Interpersonal skills - Expert

Adaptability - Beginner

Languages

Hindi - Native Speaker

English - Basic

Summary

Experienced sales professional with more than 8 years in the retail industry. Known for strong organizational abilities and a knack for delivering impressive results, backed by a consistent track record of building and maintaining profitable customer relationships.

Work Experience

Team Lead, Oppo India Pvt. Ltd., Bhilwara

June 2022 - September 2023

- Managed daily operations for a team of 20, including training, performance management, and conflict resolution.

Sales Executive, Vivo India Pvt Ltd., Bhilwara

August 2018 - May 2022

- Implemented a customer-focused sales management approach, which led to a 25% increase in customer retention & successfully executed a sales strategy resulting in a 50% increase in quarterly revenue.

Sales Executive, Oppo Mobile India Pvt Ltd., Bhilwara

October 2015 - July 2018

- Analyzed customer data to identify trends and opportunities for growth and improvement.

Certificates

Sales Star Contest Winner, Vivo India Pvt Ltd.

Sales Star Contest Winner, Vivo India

Star VBA of the Year, Vivo India Pvt Ltd.

Elite VBA of the Year, Vivo India Pvt Ltd.

F-5 Sales Contest Winner, Oppo India Pvt. Ltd

F-5 Sales Contest Winner, Oppo India Pvt Ltd.

F-9 Pro Sales Contest Winner, Oppo India Pvt Ltd.

Diwali Sales Star Contest Winner, Oppo India Pvt Ltd.

I assure you that if you have given me a chance, I will work honestly & sincerely to your entire satisfaction, eagerly awaiting a favorable response.