

Experienced Sales Associate with 7+ years of experience in the retail industry. Highly organized and results-driven with a proven track record of building successful relationships with customers.

Work Experience

Sale's Floor Associate , Tamimi Markets Corp, Manama, Kingdom of Bahrain

July 2018 - July 2024

- Handled cash and credit card transactions in accordance with company policy and procedures.
- Utilized problem-solving skills to complete customer transactions with minimal disruption.
- Efficiently picked customers orders and ensuing the corect nuber and type of product is accurate and ready to go.
- Developed an efficient system for quickly and accurately preparing hot and cold driks and food items for customers.
- Responsible for handling produce and cold cuts and interacting with customers to make sales.

Sales Representative, CELIA, Gulf Pharmacy , Manama, Kingdom of Bahrain

August 2017 - January 2018

- Collaborated with marketing team to develop promotional materials and campaigns.
- Developed and maintained an in-depth knowledge of all products and services offered.
- Utilized customer relationship management software to track sales activities and customer information.
- Developed and implemented effective sales strategies to exceed revenue targets in assigned territories.

Sale's Assistant , Victoria Mondiale Corporation , Pasig City, Metro Manila, Philippines

May 2014 - January 2016

- Responsible for stocking, pricing and merchandising products to increase store sales.
- Developed relationships with suppliers to secure the best prices and stock availability.
- Managed customer inquiries, complaints, and requests in a timely and professional manner.
- Utilized product knowledge and sales techniques to maximize customer satisfaction and sales goals.

Retail Sale's Clerk, The SM Store (SM Mart Inc.), Ayala Center, Makati City, Manila Philippines

February 2013 - March 2014

 Managed inventory, restocked shelves and organized merchandise displays.

Personal Info

- +973 3450 1402
- jam.ragoro@gmail.com
- Level 5th Flat 41, Building 270, Road 1805, Block 318, Al Hoora, 318, Bahrain

ID Number 921138857 Nationality Filipino

Date of birth November 04, 1992

Skills

Product Knowledge

• • • • •

Sales Experience

• • • • •

Interpersonal Skills

••••

POS Systems

• • • • •

Customer Service

....

Languages English

. . . .

- Assisted customers with product selection and purchase decisions.
- Completed opening and closing duties on the sales floor.
- Successfully met and exceeded daily, weekly, and monthly sales goals.
- Provided recommendations for additional products and services.

Education

Technical Education and Skills Development Authority (TESDA), Makati School, Manila Philippines (National Certificate II in Caregiving)

June 2013 - December 2013

High School Graduate , Mariveles National HighSchool-Cabcaben (Graduate - Diploma)

June 2007 - April 2010

References

Amy Nastor Caccam , Tamimi Markets Corp +973 3332 6237