



ABOUT ME



Rahul Singh

Date of birth: 12/05/1987

Nationality: Indian

CONTACT



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I Rahul singh done my MBA in Marketing and Retail from Annamalai University and I have 10 + year's experience as a Store manager with Retail sector@ Jambo mart,united color of benetton,Arrow,Reliance Digital.

Currently I am working with Groupe Jambo Central Africa. As per my work profile,I am handling store activity in Fashion and toys .

If I am suitable for your esteemed Organization Please let me know,i will be touch with you and wanna work with esteemed Organization...

WORK EXPERIENCE

19/10/2018 – CURRENT Drc, Democratic Republic of the Congo

Department shop manager Jambo mart

Preparing quarter / annual sales plan for entire store including concepts

Achieving sales target and maintaining the sales vs. stock ratio

Implementing advertising and sales promotion like category and promotions

Reviewing production requirements, planning and replenishment

Preparing promo – distribution of flyers, in-store decoration based on festivals/seasonal events and visual merchandising

Executing planogram for promo display & related activities

Overall Accountable for all departments & activities carried out at the store

Making sure all members of the team are on Multitasks to enable overall growth and better management of the overall store

Ensuring customer satisfaction by interacting with clients and handling customer requests

Providing instant service to clients, entailing provision of fastest solutions to customer concerns to enhance their satisfaction levels

Contributing effectively to achieve store profitability and sales targets

Supervising the visual look and feel of the store

Ensuring all organization system from the time of placing order , receiving, merchandising and sale are adhered to

Preparing weekly stock audit report and based on report working on Negative on hand

Ordering new stock all category in place of all locations.

20/06/2015 – 15/10/2018 Ajmer, India

Retail sales manager United Colors of Benetton

08/09/2014 – 19/06/2015 ajmer

store manager arrow

Client relations manager Reliance digital

Customer relationship management is a model for managing a company's interactions with current and future customers. It involves using technology to organize, automate, and synchronize sales, marketing, customer service, and technical support.

01/07/2011 – 01/08/2013

store manager Lilliput kids wear

EDUCATION AND TRAINING

2008 – 2010

MBA annamalai university

Field of study marketing and retail

LANGUAGE SKILLS

MOTHER TONGUE(S): Hindi

Other language(s):

English

Listening
C2

Reading
C2

Spoken production
C2

**Spoken
interaction**
C2

Writing
C2

DIGITAL SKILLS

Ability to work to deadlines | Ability to work effectively | motivate and ambitious | Good listener and communicator | Microsoft Office | Microsoft Excel | Team-work oriented

ADDITIONAL INFORMATION

Hobbies and interests

- **Hobbies and interests Interacting with different kinds of people and watching movies** Everyday I try to interact with different kinds of people and get to know about them. I also love to watch movies during my free time especially motivational movies which in the long run helps me to overcome most of the obstacles I face.

Communication and interpersonal skills

- **Communication and interpersonal skills** Shows a positive attitude and excellent communication skills. Able to remain composed in stressful or sensitive situations. Ability to work on own initiative as well as part of a team. Willing to work shifts, including evenings, weekends and/or Public Holidays. Ability to communicate fluently in English.. Strong customer service orientation. Excellent organizational skills and strong sense of commitment. I have proven work experience in similar role. Sound knowledge of health and safety regulations. The ability to work in a fast-paced environment. The ability to work in a team. Excellent organizational and time management skills. Effective communication skill.