

SEYYAD ALI K

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Summary

Experienced Retail Sales Associate and Shop Manager with a proven track record in enhancing customer relationships and boosting sales. Demonstrated expertise in managing stock levels, visual merchandising, and organising in-store events. Adept at handling daily transactions, billing, and implementing effective sales strategies. Strong skills in communication, customer service, problem-solving, and attention to detail. Career goal: to leverage extensive retail experience to drive sales growth and improve customer satisfaction in a dynamic retail environment.

Experience

Sales Merchandiser Lulu Hypermarket LLC <ul style="list-style-type: none">Managed and optimised product merchandisingExcelled in telesales for mobile accessory productsReviewed and updated stock reportsEnhanced customer satisfactionSurpassed sales targets as Sales Merchandiser	07/2022 to 08/2024 Dubai , Uae
Shop Manager Mobile point <ul style="list-style-type: none">Managed daily transactions as cashierManaged billing section from 2016 to 2017Directed stock intake and supervised shop management from 2018 to 2022Organised in-store events to boost foot traffic and promote new product launchesEnhanced shop performance through effective sales strategies	03/2016 to 06/2022 Thiruvananthapuram , India

Skills

<ul style="list-style-type: none">CommunicationSales skillsAttention to detailProblem solvingCreativity	<ul style="list-style-type: none">Coustomer serviceActive ListeningComputer literacyInterpersonal CommunicationCash handling accuracy
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Education

Vocational Higher Secondary Education MRRTV: Electronics BNV VHSS Thiruvallam	06/2012 to 08/2014 Thiruvananthapuram Kerala
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Languages

Malayalam: First language	
English: Advanced	C1
Hindi : Upper intermediate	B2
Tamil : Proficient	C2

Hobby and interests

<ul style="list-style-type: none">PhotographyVideo editingArt
