

SEYYAD ALI K

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Summary

Experienced Retail Sales Associate and Shop Manager with a proven track record in enhancing customer relationships and boosting sales. Demonstrated expertise in managing stock levels, visual merchandising, and organising in-store events. Adept at handling daily transactions, billing, and implementing effective sales strategies. Strong skills in communication, customer service, problem-solving, and attention to detail. Career goal: to leverage extensive retail experience to drive sales growth and improve customer satisfaction in a dynamic retail environment.

Experience

Retail Sales Associate

07/2022 to 08/2024

Lulu Hypermarket. LLC (karama)

Dubai, UAE

- Built lasting customer relationships to enhance repeat sales
- Managed stock levels on the shop floor, promptly restocking items to maintain store presentation.
- Participated in visual merchandising, arranging displays to attract customer attention and boost sales.

Shop Manager

03/2016 to 06/2022

Mobile point

Thiruvananthapuram , India

- Managed daily transactions as cashier
- Managed billing section from 2016 to 2017
- Directed stock intake and supervised shop management from 2018 to 2022
- Organised in-store events to boost foot traffic and promote new product launches
- Enhanced shop performance through effective sales strategies

Skills

- Communication
- Sales skills
- attention to detail
- Problem solving
- Creativity
- Customer service
- Active Listening
- Computer literacy
- Interpersonal Communication
- Cash handling accuracy

Education

Vocational Higher Secondary Education MRRTV: Electronics

06/2012 to 08/2014

BNV VHSS Thiruvallam

Thiruvananthapuram Kerala

Languages

Malayalam: First language

English:

C1

Hindi :

B2

Advanced

Upper intermediate

Tamil :

C2

Proficient

Hobby and interests

- Photography
- Video editing
- Art