

# SEYYAD ALI K

Dubail , UAE 6009 | +971 54 497 4675 | seyyadali45@gmail.com

## Summary

Experienced Retail Sales Associate and Shop Manager with a proven track record in enhancing customer relationships and boosting sales. Demonstrated expertise in managing stock levels, visual merchandising, and organising in-store events. Adept at handling daily transactions, billing, and implementing effective sales strategies. Strong skills in communication, customer service, problem-solving, and attention to detail. Career goal: to leverage extensive retail experience to drive sales growth and improve customer satisfaction in a dynamic retail environment.

## Experience

<b>Retail Sales Associate</b> <b>Lulu Hypermarket. LLC (karama)</b>	<b>07/2022 to 08/2024</b> <b>Dubai, UAE</b>
<ul style="list-style-type: none"><li>Built lasting customer relationships to enhance repeat sales</li><li>Managed stock levels on the shop floor, promptly restocking items to maintain store presentation.</li><li>Participated in visual merchandising, arranging displays to attract customer attention and boost sales.</li></ul>	
<b>Shop Manager</b> <b>Mobile point</b>	<b>03/2016 to 06/2022</b> <b>Thiruvananthapuram , India</b>
<ul style="list-style-type: none"><li>Managed daily transactions as cashier</li><li>Managed billing section from 2016 to 2017</li><li>Directed stock intake and supervised shop management from 2018 to 2022</li><li>Organised in-store events to boost foot traffic and promote new product launches</li><li>Enhanced shop performance through effective sales strategies</li></ul>	

## Skills

<ul style="list-style-type: none"><li>Communication</li><li>Sales skills</li><li>attention to detail</li><li>Problem solving</li><li>Creativity</li></ul>	<ul style="list-style-type: none"><li>Coustomer service</li><li>Active Listening</li><li>Computer literacy</li><li>Interpersonal Communication</li><li>Cash handling accuracy</li></ul>
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## Education

<b>Vocational Higher Secondary Education MRRTV: Electronics</b> BNV VHSS Thiruvallam	<b>06/2012 to 08/2014</b> Thiruvananthapuram Kerala
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## Languages

<b>Malayalam:</b> First language	
<b>English:</b> Advanced	C1
<b>Hindi :</b> Upper intermediate	B2
<b>Tamil :</b> Proficient	C2

## Hobby and interests

<ul style="list-style-type: none"><li>Photography</li><li>Video editing</li><li>Art</li></ul>
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