

SEYYAD ALI K

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Summary

Experienced Retail Sales Associate and Shop Manager with a proven track record in enhancing customer relationships and boosting sales. Demonstrated expertise in managing stock levels, visual merchandising, and organising in-store events. Adept at handling daily transactions, billing, and implementing effective sales strategies. Strong skills in communication, customer service, problem-solving, and attention to detail. Career goal: to leverage extensive retail experience to drive sales growth and improve customer satisfaction in a dynamic retail environment.

Experience

Retail Sales Associate Lulu Hypermarket. LLC (karama)	07/2022 to 08/2024 Dubai, UAE
<ul style="list-style-type: none">Built lasting customer relationships to enhance repeat salesManaged stock levels on the shop floor, promptly restocking items to maintain store presentation.Participated in visual merchandising, arranging displays to attract customer attention and boost sales.	
Shop Manager Mobile point	03/2016 to 06/2022 Thiruvananthapuram , India
<ul style="list-style-type: none">Managed daily transactions as cashierManaged billing section from 2016 to 2017Directed stock intake and supervised shop management from 2018 to 2022Organised in-store events to boost foot traffic and promote new product launchesEnhanced shop performance through effective sales strategies	

Skills

<ul style="list-style-type: none">CommunicationSales skillsattention to detailProblem solvingCreativity	<ul style="list-style-type: none">Coustomer serviceActive ListeningComputer literacyInterpersonal CommunicationCash handling accuracy
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Education

Vocational Higher Secondary Education MRRTV: Electronics BNV VHSS Thiruvallam	06/2012 to 08/2014 Thiruvananthapuram Kerala
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Languages

Malayalam: First language	
English: Advanced	C1
Hindi : Upper intermediate	B2
Tamil : Proficient	C2

Hobby and interests

<ul style="list-style-type: none">PhotographyVideo editingArt
