

# KIRAN BISHOWKARMA



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## SKILLS

Face-to-face selling

Upselling expertise

Proactive sales approach

Planograms

Merchandising

Returns

Promotions

Sales expertise

Customer relations

## PERSONAL DETAILS

Date of Birth : 25 Feb. 1998

Nationality : Nepal

## LANGUAGES

English - Proficient

Hindi - Intermediate

Nepali - Native

## EDUCATION

**Higher Secondary Education Board in Science**

Shree Ishaneshwor Higher Secondary School

## OBJECTIVE

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

## EXPERIENCE

**Salesman**

June 2022 - Current

Bayara, Gyma Food Industry

- Performed daily store opening and closing, readying sales floor for customers and delivering stringent security measures.
- Received stock deliveries, accurately completing paperwork and updating system records.
- Fostered positive relationships with customers, enhancing loyalty and relation.
- Processed product returns, ensuring items were clean and resalable.
- Handled concerns and complaints with care, delivering positive outcomes for continued customer loyalty.
- Maximised profitability by identifying risks and opportunities and recommending adequate margin adjustments.

**Secondary Level Science cum Maths Teacher** May 2016 - July 2021

Vyas Divya Jyoti Boarding School, Nepal

- Built comprehensive understanding of mathematical concepts, methods and vocabulary.
- Bore significant understanding of scientific theorems and tasks with clear illustration and respective experiments in laboratory.