

SHANAVAS

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Muweilah, sharjah UAE



OBJECTIVE

Sales and marketing professional with over 8 years of experience with leading companies in U.A.E. Recognized as a performer by achieving sales targets consistently. Well understanding of sales and marketing techniques, strategies which facilitate consistent customer satisfaction, consistent revenue generation of the organization to new heights. Easily establish reputation and build strong customer relations.

EXPERIENCE

2022 - 2023	Bin ablan food industry,DIP Sales executive Sales and marketing EMI cakes Tender wonder coconut juices
2018 - 2022	Fortis General trading Van sales man Soft drinks,juices sales all over UAE
2014 - 2018	Shabeeb General trading Van Sales man

EDUCATION

2000	ITI Diploma
1998	Calicut University PDC
1994	Kerala SSLC

SKILLS

- Listening to customer requirements and presenting appropriately to make a sale. Maintaining and developing relationships with customers in person and via telephone calls and emails. Cold calling to arrange meetings with potential customers to prospect for new business. Comparing the sales and setting targets to meet sales and compares to the last year.
- Preparing weekly/monthly sales report and ensures completion based on schedule. Pre commissioning level works like cheque collection for credit sale, Bank statement collection. Purchase follow-up and stock management. Credit management and equipment service records management.

PERSONAL DETAILS

- Date of Birth : 20/05/1979
- Marital Status : Married
- Nationality : Indian
- Religion : Islam
- Gender : Male
- Driving Licence : Manual LMV
- Place : Dubai