# NAVEEN REKULA



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#### **OBJECTIVE**

To pursue a highly rewarding career, and be part of a dynamic team where I can combine my organization skills, communication, interpersonal and leadership skills to effectively work in a challenging and healthy work environment where I can utilize my mentioned skills and knowledge efficiently for organizational growth and goal, job satisfaction and as well self-development

#### **EDUCATION**

- Telangana Open School Society 10+2
- Secondary School Certificate
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#### **EXPERIENCE**

#### CARREFOUR SHINDHAGA

2022 - Present SECURITY

- Inspect and patrol premises regularly.
- Monitor property entrance.
- Authorize entrance of people and vehicles.
- · Report any suspicious behaviors and happenings.
- · Secure all exits, doors and windows.
- Monitor surveillance cameras.

### · HYUNDAI SHOWROOM, INDIA

2021 - 2022

#### SALES EXECUTIVE

- Working as part of the sales team to develop both new and existing markets.• Involved in developing sales & pricing strategies.
- Liaising with customers & the dealer network to answer and resolve their queries.
- Identifying and then researching potential leads and opportunities.
- Constantly developing existing sales processes which will generate sustainable
- growth. Responsible for developing own portfolio of customers.
- Collecting all the information required to create a request for an estimate.
- Writing accurate & informative sales reports and documentation.
- Contacting prospective clients by phone and email.

#### VAISHNAVI SUPER MARKET, INDIA

2020 - 2021

**SALES** 

- · Sending orders and making Orders.
- Pushing of each product according to its movements and ensuring quantity of products in the market.
- Promoting products by capturing the best and maximum display space and proper facing for products.
- Promote and sale products using solids arguments to existing customers.

o Perfume cost benefit and needs analysis of potential customers to meet their needs.

### GENERAL ELECTRIC COMPANY, DUBAI

SEP-2015 - OCT-2019

Office Assistant

- Keeping an inventory of office supplies and ordering new materials as needed.
- Maintaining files.
- · Welcoming visitors to your office.
- Answering phone calls.
- · Taking and delivering messages.
- · Schedule Meeting Rooms.
- · Assisting Staff in the Office.

#### **SKILLS**

- · MS Office
- TALLY

# **LANGUAGES**

ENGLISH, HINDI, TELUGU

#### PERSONAL DETAILS

• Date of Birth : 15/01/1991

Marital Status : MarriedNationality : INDIANPassport : V5839859

Gender : MALE

Driving Licence: Category 3(Manual)

## **SOFT SKILLS**

# Soft Skills

Good communication skills and an excellent telephone manner.

- Able to sell to large and small clients.
- Ability to work under pressure and multi task.
- The Ability to follow instruction and deliver quality results.