

SAFAL ADHIKARI



CONTACT

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PERSONAL DETAILS

Date of Birth : 29/11/1999
Marital Status : Single
Nationality : Nepali
Passport : 10511887
Gender : Male

SKILLS

Substantial experience of store management and maintenance activities

Extensive knowledge of inventory ordering, receipt, and monitoring practices

Ability to manage and complete multiple work-assignments, in a timely manner

Ability to work overtime, weekends, and holidays, as needed

Ability to perform miscellaneous clerical tasks

Ability to speak effectively before groups of students

Ability to write routine reports and correspondence

OBJECTIVE

An ambitious, highly motivated, energetic and enthusiastic sales representative with excellent marketing and business development skills. Experienced in sales and merchandising for established outlets, franchises and international brands. A result oriented professional with a proven ability to achieve targets, generate revenue, improve service as well as reduce inevitable costs. Good working experience in competitive industries, successfully identifying, developing and managing new business opportunities within the scheme.

EXPERIENCE

A2Z MOBILE HOUSE,NEPAL

2017 - 2019

SALES EXECUTIVE

Duties & Responsibilities:

- Provide direct customer services by informing them of products and services
- Ensure that customers are directed to the appropriate aisle
- Meet individual and company sales targets
- Promote new products to walk-in customers and record orders
- Handle and resolve customers' complaints
- Receiving deliveries from suppliers.
- Reporting any issues of concern to senior managers.
- Checking and replenishing stock on displays.
- Undertaking cleaning and housekeeping duties.
- Getting items from the stock room.
- Maintains a safe and clean store environment.
- Smile to the customer always
- Provides 100% customer service.

SH ENTERPRISE PVT LTD, NEPAL

2019 - 2021

PROMOTER

Duties & Responsibilities:

- Demonstrate and provide information on promoted products/services.
- Create a positive image and lead consumers to use it.
- Use lectures, films, charts, and/or slide shows.
- Distribute product samples, brochures, flyers etc. ...
- Identify interest and understand customer needs and requirements.
- Attracting new customers and improving profit

THE NEXT STORE, NEPAL

2021 - 2023

CUSTOMER SERVICE

Duties & Responsibilities:

- Take the extra mile to engage customers
- Collecting and Analyzing Customer feedback
- Answering questions about the company`s products and services
- Handling customer complaints
- Delivering informations about the company offerings

EDUCATION

ORCHID SCIENCE COLLEGE, NEPAL

Higher school Degree

TRAINING AND SKILLS

Basic computer package (3 Months)

Accounting Software Course Tally,Swostik (6 months)

DECLARATION

I do here by declare that the above said information is true to the best of my knowledge and belief.

SAFAL ADHIKARI