KAMAL AHMAD



OBJECTIVE

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

EXPERIENCE

Derby Debt Collections - (Sharjah) UAE

Customer Service (Collection Process)

Operational functions

- ⇒ Contacting with clients to determine their financial objectives, risk tolerance, income, expenses and assets.
- → Analyze and assess customers' repayment problems and convince and negotiate with customers to prioritize repayment to achieve the assigned recovery targets.
- ➡ Followed up to establish contact with customers and engage with them and work with them to help them amicably settle their outstanding liabilities.
- → Utilize various tracing techniques and strategies to collect personal information of customers and the same is documented on the collection system for future trials on the account.
- → Handling over 100 inbound and outbound customer calls and all interactions updated in the CRM System.
- ⇒ Ensure adequate follow-up on settlement agreements to ensure customers adhere to approved agreements and make the payment until settled in full.
- ⇒ Expert in MS Outlook and MS Excel and preparing MIS reports assisting in improving recovery targets and making action plans to meet monthly targets.

Administrative Assistant

05/2019 - 09/2022

05/2023 - Present

DTDC COURIER SERVICES-INDIA

Operational functions

- ⇒ Greet and assist visitors and clients in a professional and friendly manner.
- → Handle incoming calls and direct them to the appropriate departments.
- ⇒ Perform Data entry tasks, maintaining accurate records of shipments and deliveries.
- File and organize documents, ensuring easy retrieval and storage.
- ⇒ Schedule appointments and coordinate meetings for executives and team members
- ⇒ Prepare and process outgoing shipments, ensuring timely dispatch.
- Respond to customer inquiries, resolving issues promptly to ensure customer satisfaction
- ⇒ Support the administrative team in various tasks as required.

EDUCATION

Higher Secondary 2014

A K Y N Inter College

Bachelor of Science 2017

DR. R. M. L. AWADH UNIVERSITY

CONTACT

Dubai, UAE

+971502081752

@ kamaalahmad786000@gmail.com

SKILLS

Communications Skills •

• •

Sales

Great Computer skills •

Excellent typing speed •

.

Negotiations Skills•

• • •

Knowledge of MS word, MS Excel, PowerPoint and Outlook.

.

LANGUAGES

English, Hindi.

PERSONAL DETAILS

Date of birth- 12-Feb-1997 Visa Type- Visit Visa
Passport No.- N1039923 Date of Issue- 26/06/2015
Date of Expiry- 25/06/2025 Place of Issue- Lucknow