

# MURSALIN BARKAT ALI PANHALKAR

AL Majaz , Al Wahda Road, opposite Emirates post office, Sharjah, UAE

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## Objective

Occupational Health Safety & Environment Professional with 3+ years of experience In Construction Project Management & Interior Fit Out.

#### **Personal Details**

Date of Birth : 17/09/1998
Marital Status : Single
Nationality : Indian
Religion : Muslim
Passport : W3191733

• Gender : Male

Driving Licence: Light Vehicle Manual DUBAI

Visa status : Employment

Computer skills: Expert in MS office (Excel, word, power point)

#### Education

•	Vidya Mandiri English higher School SSC	2014
•	Akber peer boy commerce college HSC	2016
•	TUV Rheinland NIFE Academy Diploma in fire and safety	2018

#### **Skills**

 \* Active listening \* Constructive criticism \* Leadership \* Organization \* Problem-solving \* Project planning \* Task delegation \* Teamwork \* Time management \* Driving \* Computer knowledge

#### Languages

· English, Hindi, Marathi, Urdu

#### **Experience**

• Transmed overseas 01/2023 - Till now

Merchandiser

- · Monitoring sales and identifying any losses or stock wastage
- · Working with suppliers and distributors to negotiate prices and order large volumes
- Collaborate with executives, marketers and salespeople to set prices that are good for the

market and profit

- · Getting to know the customer base and understanding their motivation and sales drivers
- · Reviewing customer feedback to predict sales trends and seasonal stock demand
- Briefing staff on stock display and rotation to ensure every space is optimized
- Researching and monitoring industry trends and consumer behavior to anticipate demand and changes in buying patterns
- · Making predictions based on sales data, customer feedback and market trends
- Assessing the effectiveness of different product displays and store layouts on sales figures
- Reviewing competitors, including pricing, profit, marketing and other progress

### **DECRATION**

 I hereby declare that the above particulars furnished by me are true and correct to the best of my knowledge and belief