

## FARDEEN KHAN

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## Objective

Sales professional with 7+ years experience in lead generation and lead qualification, A well-presented, articulate and confident individual with a proven ability to provide exceptional customer service and ensure that people leave with a lasting positive impression after seeing my work. interpersonal skills and the ability to work in a multinational team environment with confidence.

## Experience

 Pradeep Associates 03/2017 - 06/2018 Sales Executive Providing guidance and assisting sellers and buyers in marketing and purchasing property for the right price under the best terms Teleperformance Global Services 01/2018 - 01/2019 **Customer Service Executive** Domestic Marketing Process (Asian Paints) Managing incoming calls and customer service inquiries, Generating sales leads that develop into new customers, and identifying and assessing customer needs to achieve satisfaction First source Solutions 02/2019 - 05/2021 Senior customer Service Executive Technical back office of US company (Comcast) handled 3 line of Businesses Cable Internet, Voice upselling on an existing product JP MORGAN CHASE 11/2021 - 04/23 Senior customer service associate WORKED FOR THIRD PARTY (CHASE CLAIMS DEPARTMENT) Provide loss prevention support and investigation within a defined geography. Retrieving evidence from self-service channels to support investigation of reported loss. Collaborating with customers and Service teams, and vendors as necessary, Ensures team and manager are up to date with investigation findings and outcomes Tamtheel Carpentry and Upholstery 07/2023 - Present **Business Development Officer** Handling Sales Completeley Also Executing the production work of Interior designing in Hotel, offices, Schools Events Exhibitions Furniture Suppliers Dwtc, Adnec Education St. Xavier's high school 2015 S.S.C Reena Mehta College Mumbai University 2017 H.S.C

2020

• Reena Mehta College Mumbai University B.M.M Graduated in (Advertising) Mass communication

- Teamwork
- Leadership
- Communication
- Creativity
- Sales
- Verbal communication

## Personal Details

- Date of Birth : 02/07/1999
- Marital Status : Unmarried
- Nationality : Indian
  Place : Ajman