



## VISHNU.U B

Nikunjam Leninkunnu Bharathannoor P O  
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### Objective

Dynamic sales professional with extensive experience in driving revenue growth and providing administrative support. Seeking a role that allows me to leverage my sales expertise and organizational skills to streamline office operations and contribute to overall business success

### Experience

- **cell genix pvt ltd** 1-12-2021 -  
Sales Associate  
Cell Genix Private Limited, Thiruvananthapuram, Kerala, India  
Sales Associate – Dec 2021 to Present  
(Distributor for leading brands of Life Science Products)
  - Identify prospective clients and cultivate quality leads through strategic outreach and networking efforts.
  - Foster strong relationships with clients by regularly visiting and engaging with them to establish rapport and trust.
  - Conduct comprehensive product demonstrations to elucidate the benefits of our offerings and address any inquiries from customers.
  - Demonstrate keen understanding of customer needs and financial constraints, adeptly negotiating prices to meet mutual satisfaction.
  - Implement diligent follow-up procedures to maintain communication with clients and successfully close deals.
  - Proactively address and resolve customer complaints, ensuring a high level of satisfaction and loyalty.
  - Oversee stock management to optimize inventory levels and ensure timely availability of products to meet customer demands.

### Skills

- Proven track record of approaching tasks with enthusiasm and achieving desired outcomes efficiently
- Possess strong physical capabilities and endurance to handle various tasks effectively
- Known for maintaining a high level of efficiency while adhering to professional conduct and standards
- Demonstrated ability to work diligently and independently, consistently meeting or exceeding expectations
- Skilled in fostering positive relationships with colleagues, always ready to provide support and assistance
- Proficient in conducting market research and delivering exceptional customer service to meet client needs effectively.
- Adept at prioritizing tasks, allocating resources efficiently, and meeting deadlines in a fast-paced environment

### Education

- **madurai kamaraj university** 2017  
BBA  
second class

## Languages

- English
- Hindi
- Malayalam
- Tamil

## Personal Details

- Date of Birth : 15-03-1992
- Nationality : Indian
- Passport : Y2645657
- Driving Licence : Indian Union Driving Licence -2015

## Interests

- Travelling

## Reference

- - **Cell genix pvt ltd**  
Sales Associate  
cellgenix21@gmail.com  
0471-2477703

## Additional Information

Basic Computer Knowledge  
MS office

## Certification

- **Certification**  
Word Processing and Data Entry - Kerala State Rural Women's Electronics Industrial  
Cooperative Federation Ltd. –2014