



# SYED JUNAID PASHA

Al Hamriya Dubai - UAE 🇦🇪

+971 55 875 3626 | syedjunaidindian@gmail.com

## Objective

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To work in highly competitive and challenging atmosphere towards the development and growth of the Company and also to achieve the best recognitions and rewards. Challenging Position in any Organization where talents, Sense, responsibility, Quality & Quantity of work is required.

## Personal Details

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- Date of Birth : 22/05/1993
- Marital Status : Married
- Nationality : Indian 🇮🇳
- Driving Licence : Valid UAE Driving license
- Visa Status : Residence Visa

## Experience Exposure

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- **Sona Agency (Parle & ITC Distributers) 🇮🇳** 04/2017 - 10/2018  
Merchandiser and Customer Experience
  - Managed product displays and visual merchandising to drive sales and brand awareness.
  - Coordinated inventory management and restocking to ensure optimal product availability.
  - Analyzed sales data and market trends to inform merchandising decisions
  - Collaborated with cross-functional teams to launch new products and promotions
  - Implemented effective pricing and discount strategies to drive revenue
  - Visual merchandising and display, Inventory management and control, Sales analysis and data interpretation, Product knowledge and brand awareness.
- **Prime9 Dubai UAE 🇦🇪** 07/2023 - 11/2023  
Customer Service Executive
  - Collaborate with marketing teams to develop and execute promotional strategies.
  - Educating customers on products and service Benefits, explaining features and answering questions.
  - Explaining product's price and packages as well as addressing customer concerns.
  - Concentrated leads and established relationships with potential customers through outbound telephone calls.
- **Serco Global Services India 🇮🇳** 03/2015 - 03/2017  
Customer Service Executive
  - Manage large amounts of incoming phone calls
  - Identify and assess customers' needs to achieve satisfaction
  - Build sustainable relationships and trust with customer accounts through open and interactive communication
  - Provide accurate, valid and complete information by using the right methods/tools.

## Academic Background

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- **Kuvempu University Karnataka India** 2015  
Graduated with Bachelor of Commerce  
67%
- **Karnataka State Secondary Educational Board** 2010  
Completed Secondary Education

57%

- **Google Digital Garage** 2020  
Certified Digital Marketing
- **Kuvempu University Karnataka India** 2015  
Graduated in Bachelor of Commerce  
67%

### Soft Skills

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- Time management, Communication, Problem-solving, Teamwork, Multitasking. Excellent written and verbal communication Highly motivated and self-sufficient
- Strong interpersonal skills with the competence to be open to new ideas from team members, coworkers, industry sources and clients.
- Good grasp over expectation management, ensuring critical business requirements are frozen and met.

### Interests

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- Seeking, gaining and implementing beneficial knowledge.
- Traveling and discovering new places.
- Likes to keep track of all the latest developments.
- Subject knowledge of political and current affairs of India
- Experiencing New Technology

### Languages

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- English Hindi Urdu Kannada

### UAE Driving License

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- Category : LMV Manual & Automatic  
Issue Date : 27/01/2024  
Valid Till : 27/01/26

### Passport Details

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- Passport : N4916325  
Date of issue : 04/12/2015  
Place of issue : Bangalore India  
Valid Till : 03/12/2025  
Visa Status : Own Visa  
Visa Validity : 05/12/2025

### Declaration

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- "I hereby declare that the facts given above are genuine to the best of my knowledge and belief and All the information mentioned above in the resume is correct to the best of my knowledge and belief.