



# Lucky Pereira

4-1-1/5 Kota Bazaar, Samalkota Village, East Godavari. Andhra Pradesh Pincode 533440

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## Objective

To work in a healthy, innovative and challenging environment extracting the best out of me ,which is conducive to learn and grow at professional as well as personal level there by directing my future endeavours as an asset to the organisation.

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## Experience

- **Family Business of Food products - Aayansh Enterprise - Kolkata** 08-2021 - 03-2024  
Partner
  - Established strong customer relationships through excellent communication and attentive service.
  - Conducted market research to discover new customer needs and analyze competitor trends.
  - Budgeting on the base of costs and fees for successful operating business.
  - Coordinating with customers to assess their needs and proposed an optimal solution.
  - Maintaining database.
  - Responsible for collection of payments.
  - Ensure that all outgoing dispatch goods is delivered to proper destination.
  - Monitoring expenses.
  - In charge of General Administration and Office Operations.
- **Pusat Latihan Lence - Edu Bright Malaysia** 07 -2019 - 12-2020  
Marketing Executive & Career Consultant
  - Career Consultant for more than Nos 70 Foriegn Students.
  - Offering Advice and Recommendations.
  - Marketing and Promoting the university and their services.
  - Writing action plans, reports and careers notes.
- **JW Marriott Hotel Malaysia** 01- 2019 - 07-2019  
Trainee Hr and Front Desk
  - Welcome customers and guests in a warm and friendly manner.
  - Verifying guests' registration information, processing payments, issuing room keys, and directing guests to rooms.
  - Performing duties on a daily checklist.
  - Learning about company operations.
  - Managing employee data and taking steps to retain our people.
  - Checking candidate backgrounds.
  - Attending to customers calls and transferring it to different departments
- **Hotel Pride Plaza -Kolkata** 12-2017 - 08-2018  
Marketing Intern
  - Supporting the marketing team in daily administrative tasks.
  - Assist in marketing and advertising promotional activities (social media, direct mail and web)
  - Help organize marketing events.
  - Help distribute marketing materials.
  - Manage and update company database.

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## Education

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- **Pusat Latihan Lence (Cornell University) Malaysia** 2018 - 2019  
Diploma in Aviation Tourism Hospitality and Management  
85%
- **ISHM - Kolkata** 2017 - 2018  
Diploma in Aviation Tourism Hospitality and Management  
80%
- **Kits Engineering College, JNTU-Kakinada** 2012 - 2016  
B.tech- EEE  
62%

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## Personal Details

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- Date of Birth : 24.08.1994
- Marital Status : Married
- Nationality : Indian
- Passport : P 0636897
- Gender : Male
- Parents Detail : Mr Glenn Pereira

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## Skills

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- Decision Making
- Negotiations
- Team Player
- Sales and Marketing

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## Computer Knowledge

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- MS Office
- MS Word
- MS Excel
- Website Research

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## Languages

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- English
- Hindi
- Urdu
- Telugu
- Bengali
- Bahasa Malayu

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## Interests

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- Travelling
- Listening to Music
- Watching Movies

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- I hereby confirm all the details above provided is authentic

Name : Lucky Pereira      Signature :

Date :                      Place : Andhra Pradesh