

SHAMIM NANZIRI



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📍 Dubia

SKILLS

•Teamwork •Time management •Attention to detail •Customer service •Communication skills • Problem solving •Organizational skills •Willingness to learn •Multi tasking

PERSONAL DETAILS

Nationality : Ugandan

Gender : Female

Place : Naif

OBJECTIVE

An experienced sales associate focused on utilizing product knowledge to drive sales, build strong customer relationships, and adapt to market trends while delivering outstanding service.

EXPERIENCE

SALES ASSOCIATE

07.2022 - 07.2024

REMMY LADIES PDTS

- Greets customers and demonstrates excellent customer service skills.
- Helps customers select products, answers questions, and shares product knowledge.
- Creates or updates customer profile records.
- Processes purchases and returns.
- Alerts management of potential security issues.
- Assists with inventory, including receiving and stocking merchandise.
- Helps with the store opening and closing process.
- providing excellent customer service by greeting customers, assisting them with their inquiries, and addressing any concerns they may
- Being knowledgeable about the products being sold, including features, benefits, and pricing, to help customers make informed
- Utilizing effective sales techniques to encourage customers to purchase products, upsell, and promote special offers.
- Assisting with inventory management by restocking shelves, organizing merchandise, and ensuring that the sales floor is
- Handling cash and credit transactions accurately, processing returns, and maintaining a balanced cash register.
- Keeping the store clean and organized, which includes tidying up displays and ensuring that the sales area is free of clutter
- Working collaboratively with other team members to achieve sales goals and maintain a positive work environment.

EDUCATION

High school/Equivalent