



Saiprasad Kesipeddi

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OBJECTIVE

Im a person who always intrested to play major role where I work and intrested to learn new things to complete the task which assigned to me with in the scheduled time.Now I'm looking for a job which helps to me in professional and personal growth.

EXPERIENCE

2024
January -
Sept 204

- **Customer Support**
Cresdata Information technology
 - * Handling Large number of Calls,Mails
 - * Greeting to the Customers
 - * Building good relationships with customers
 - * Communicating with customers through various channels
 - * Assists customers with solving problems
 - * Handle customer queries
 - * Maintaining a database of customer information

2020 -
2023

- **Retail Sales Associate**
Zoom Cars
 - * Responsible for selling the maximum number of vehicles possible at an optimum profit.
 - * Also in charge of building relationships with customers and generating new business through marketing available extras, accessories, tag office and auto insurance.
 - * Selling and promoting finance, insurance products, and paint protection.
 - * Demonstrating vehicles to customers, including taking them for drives.
 - * Reporting to the vehicle sales manager for activities, reviews, and analyses.
 - * Meeting customers face to face and holding sales discussions with them.
 - * Representing the company at trade exhibitions, events, and demonstrations.
 - * Following-up in-bound telephone inquiries, walk-in prospects, and emails inquiries.
 - * Addressing any maintenance issues/ scheduled maintenance appointments for sold cars.

2017 -
2020

- **Cashier cum Sales Man**
Sangeetha Electronics Stores
 - * Accepting payments
 - * Refunds and exchanges
 - * Keep reports of transactions
 - * Coupons or Voucher's Claiming
 - * Meeting or exceeding sales goals
 - * Explaining Product details to customers
 - * Negotiating and prices
 - * Provide customers with information about Products
 - * Provide offers information
 - * Closing Sales

EDUCATION

2016

- **Diploma in ECE**
STATE BOARD OF TECHNICAL EDUCATION & TRAINING
75

2013

- **SSC**
ZPHS School Bheemaram
7.5%

SKILLS

* Talking Skills * Communication Skills * Ms.Excel * MS Word * Power Point * Documentation * Time Management * Multi Tasking

100%

PROJECTS

- **1.CE SIMS (OIL GAS & Electrical)**
Project Description:The Utility of this project is to Give the data of Gas Recievers to the Customers.The customers will provide Sims Cards Based on that Sims Cards we have desgin the Houses & Gas Services weither it is Active or Abonded Service.
Software Used : AutoCad, ArcGis.
- **2. Project Core (Geometry creation Roads & Round abouts)**
The project about different countries USA,Canada,Australia, UAE,Germany. In those countries we will Create the Road elements information for the new geometry and Roundabout,Road Boundaries. In this project we mostly create new geometry.
Software used: AutoCad
- **3. Lanes & Lane Connectivities**
Lanes project is useful for driver less car and also use to prevent from road accidents.Mains scope of project is useful for customers. they can reach their location speed & Securely by this they can save their Time and also Money. In thisProject i have updated the lane information which is shown on the road,in this we can Add the information which is missing as per reality, we can Edit Information if something data is wrong as per reality which is present in Reality.And also we can remove the data which not present in reality as per given sources by Client.
Software Used: Cartopia & AutoCAD
- **Cyclomedia(LIDAR)**
The utility of this project is identifying the objectives(TrafficSigns&Lights,Trees,roadmarkings,Publiclights)provided by the client,we need to identify Those objectives are captured correctly onthe database are not.
Software Used: Insights-360

LANGUAGES

- 1. English 2. Hindi 3. Telugu

PERSONAL DETAILS

- Date of Birth : 21/06/1998
- Marital Status : Unmarried
- Nationality : Indian
- Religion : Hindu
- Passport : U7565748
- Gender : Male
- Place : Hyderabad