



BHAGWAN SINGH SISODIYA

Neelam Bulding, Opp Veg Would Meena Bazaar, Bur Dubai
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CAREER OBJECTIVE

- Looking for a position of Sales Executive in an Organization where I can implement my skills for achieving Company's Sales Goals & offering Exceptional Customer Service to Customers

PROFILE SUMMER

- Excellent Communication & Presentation Skills
- Ability to Build Good Rapport with Customers
- Ability to Greet & Direct & Inform Customers.
- Fundamental knowledge of Sales Process
- Ability to Manage Upset Customers & Challenging Situations
- Ability to take & provide Customer Feedback

EXPERIENCE

12/2022

-

03/2025

- **SALES EXECUTIVE**
BHAYAL TRADERS IN UMED CHOWK, JODHPUR
Maintenanc proper stock data in the form of Pbf it's easy excess able.
Coordination with Management & Heads in preparation of Yearly Business Plan

Overseeing the merchandising of products across the retail store

Maintaining Optimum Stock & Conducting Inventory Analysis

Determining ining the quality of the products & services at the store

Setting Daily, Weekly & Monthly Sales Target & Monitoring Sales Growth

10/2020

-

12/2022

- **EXECUTIVE OFFICER**
INTERNATIONAL PROCESS PLANT-BARODRA
Identified and cultivated relationships with prospects to promote product lines and solutions

Defined clear mission and vision to provide direction and purpose for organisation supporting overall business plan

Oversaw planning sessions and team-building events to motivate employees to work well together in obtaining goals, establishing rapport and trust

Oversaw and recorded stages of operations from initial concept to execution managing lifecycle of organisation to align with objectives.

Supervised executive-level support staff and monitored workflow to maintain competence and productivity, meeting goals and objectives

01/2017
-
10/2020

- **SALES MANAGER**
ADRESS INDUSTRY AHMEDABAD
Liaised with potential customers to determine needs and provide recommendations.

Created professional sales presentations to creatively communicate product quality and market comparisons

Mentored employees in successful selling techniques and encouraged cross-selling additional products and services.

Maintained friendly and professional customer interactions.

Forecasted product sales and achieved quarterly and annual sales objectives

03/2009
-
12/2016

- **SUPERVISOR**
SHIV SHAKTI ENGINEERING WORKS - Ahmedabad
Developed professional relations with company employees of organisation to enhance

Trained staff to review and reconcile daily transactions to apply best management practices

Aligned day-to-day activities with targets set by upper management

Met monthly objectives by providing personalised, friendly and knowledgeable customer assistance

PERSONALITY TRAITS

- Active Listener

Persuasive

Empathetic

Adaptable

PROFESSIONAL QUALIFICATION

- CLASS 10th.
SHETH R.T.AGRAWAL- AHMEDABAD.GJ ACADEMY ACHIEVEMENT AWARD.

CLASS 12th.
RAJASTHAN STATE OPEN SCHOOL

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PERSONAL INFORMATION

- Date of Birth : 29/06/1991
- Marital Status : MARRIED
- Nationality : INDIA
- Religion : HINDU
- Passport : Y 2928979
- Gender : MALE
- Driving Licence : GJ01-2009-0634446

LANGUAGES

- English, Hindi, Gujarati