

CONTACT

Zafar IQBAL Haji Bahadur

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OBJECTIVE

Certified Workforce Development Professional / Career Specialist offering experience providing tailored career counseling, coaching, and job seeker services. Work well with clients from all walks of life to identify values, develop possible career paths, and design effective job search strategies. 90% successful employment placement rate. Proficient with database programs including Oracle and Microsoft SQL Server.

EDUCATION

- | | |
|------|---|
| 2015 | <ul style="list-style-type: none">• BISE Sawat Metric 70 |
| 2020 | <ul style="list-style-type: none">• BISE SAWAT INTERMEDIATE 60.76 |
| 2023 | <ul style="list-style-type: none">• Allama Iqbal Open University B.A AD 70 |

SKILLS

- Computer Operator
- Cold calling
- Sales

INTERESTS

- Reading Books
- Playing Cricket
- Learn New things
- Gaining Knowledge

LANGUAGES

- Urdu, English

PERSONAL DETAILS

- Date of Birth : 15/02/1998
- Marital Status : Single
- Nationality : Pakistani
- Religion : Islam
- Gender : Male

ADDITIONAL INFORMATION

I have over 3 Years of experience in sales, working across both retail and B2B environments. Throughout my career, I have consistently demonstrated strong interpersonal skills, product knowledge, and a customer-first mindset. Whether working on the sales floor or in a consultative setting, I've developed a reputation for understanding client needs and aligning them with the right solutions.

In my most recent role as a [Sales Associate/Account Executive/] at I exceeded sales targets . managed a portfolio of clients, and played a key role in generating repeat business. I utilized CRM tools to track client interactions, forecast sales, and build lasting relationships that contributed to long-term growth. I also collaborated closely with marketing and customer support teams to ensure a seamless customer experience from start to finish.

My sales experience has equipped me with a deep understanding of customer behavior, negotiation tactics, and closing strategies. I'm confident in my ability to work in fast-paced environments, adapt to new challenges, and continually improve performance. I bring enthusiasm, accountability, and a passion for connecting with people—qualities that I believe make me a strong fit for any sales-driven team.