#### **Personal Details**

**NAME:** Bernard M Raura

**NATIONALITY:** Kenyan

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# **OBJECTIVE Personal Attributes:**

- $\cdot$  Thrives in teamwork and have excellent co-ordination capabilities.
- · Good interpersonal & Communication skills.
- · Hard working and good self-drive (Ability to work long hours with minimal supervision).

#### **Skills Summary**

Over 14 years' experience in system analysis and Programming for both web-based and desktop applications. Experience in major programming languages, operating hardware, software and networking.

#### **EDUCATION:**

# United States International University (USIU) – Year 2000 – 2003

Bachelor of Science in Information Systems Technology Subjects

#### LOWER DIVISION COURSES 15 units

- ACT 1010 Principles of Accounting I
- BUS 1010 Introduction to Business Organizations
- · IST 2010 Computer Organization & programming
- · IST 2020 Introduction to Programming
- · IST 2050 Electronic Business, Strategy, Architecture and Design

### UPPER DIVISION COURSES 42 units

- BUS 3010 Business Law
- · BUS 3020 Production and Operations Management
- BUS 4070 Business Values and Ethics
- · IST 3020 Principles of Operating Systems



- · IST 4010 Advanced Information Systems
- · IST 4020 Systems Analysis and Design
- · IST 4030 Database Management Systems
- · IST 4040 Decision Support Systems
- · IST 4060 Telecommunications and Networks
- · IST 4070 Object-Oriented Programming
- MGT 3010 Overview of Management Practice
- MKT 3010 Principles of Marketing
- SEN 4800 Integrated Seminar
- · IST 4900 Information Systems Project

#### **COURSES AND ADDITIONAL TRAINING**

## Liztech Computer Training College, - Year 2002 Diploma in

- · Computer Engineering
- Computer programming
- · Web and Graphic designing

Kenya Certificate of Secondary Education (KSCE) - Year 1995-1998

Homabay High School.

Kenya Certificate of Primary Education (KCPE) - Year 1987-1994

Unity Primary School.

#### **COMPUTER SKILLS**

### Languages

- · Proficient in Microsoft office, HTML
- · Familiar with C++, Java
- · Adobe master suit collection Macromedia (Fireworks, Dreamweaver, Flash)

#### **Software**

- Database: Access, Excel, Apache
- **Operating system**: Windows 9x/2000, XP, Vista, window 7, Linux
- Office& productivity: Microsoft, Open Office 2010, MS excel, MS power point.
- Graphics: Adobe Master Collection, Maya,
  3D Max, Coral Draw, Color pilot.
- **Web Design**: Macromedia (Dream weaver), Publisher, Apache, Flash.

## Experience

# SGS KENYA LTD (JUJA & MARIAKANI WEIGHBRIDGE) -Year 2012 - 2017

System Administrator / Supervisor Primary Duties

- · Computer maintenance in both hardware & software.
- · Systems Networking management and administrating, maintaining and redeveloping
- · Data collection
- Developing of information and documentation management system and Coordination of knowledge building and sharing in the office
- To ensure optimal use of online results-based management tools and development of Technology
- Site survey
- · Supervising roads and buildings under constructions
- · Data collection

### **OTIENO ODONGO & PARTNERS (ATHI RIVER**

### WEIGHBRIDGE) - Year 2009 - 2010

System Administrator / Supervisor Primary duties

- · Computer maintenance in both hardware & software.
- Systems Networking management and administrating, maintaining and redeveloping
- Data collection
- Developing of information and documentation management system and Coordination of knowledge building and sharing in the office
- To ensure optimal use of online results-based management tools and development of Technology

## MASOMO BORA MANAGEMENT TRAINING COLLEGE - Year 2006 - 2008

Assistant manager

Primary duties

- · Computer Tutor
  - · Computer instructor
  - $\cdot \, \text{Computer maintenance in both hardware} \, \& \, \text{software}.$
  - · Web designing & photo editing

#### BILSON HOTEL (BH) - Year 2003 - 2008

#### Waiter: Duties and responsibilities

- · Greet and seat customers
- · Present menus and take orders
- · Relay orders to the kitchen
- · Serve food and beverages
- · Handle complaints and ensure satisfaction
- · Prepare and clean tables
- · Process bills and collect payments
- · Follow health regulations and customer service guidelin
- · Answer menu questions and make recommendations
- · Ensure the dining area is organized and clean

## BILSON SERVICE (BVS) - Year 2003 - 2008

#### Storekeeper

Primary duties & responsibilities:

- · Receive, unload, and shelve incoming inventory items.
- · Inspect deliveries for damage or discrepancies; report any issues promptly.
- Keep accurate records of incoming and outgoing shipments.
- · Organize and maintain inventory levels.
- · Ensure proper storage and labelling of products.
- · Monitor inventory levels and order materials as needed.
- · Prepare and pack orders for shipment.
- Operate forklifts and another warehouse equipment safely (if applicable).
- · Maintain a clean and organized warehouse or storage area.
- · Assist customers with inquiries or orders when necessary.
- Follow safety procedures and protocols at all times
- · Collaborate with other departments to ensure efficient operations.
- · Conduct regular inventory audits to reconcile physical stock with records.
- · Implement inventory control measures to minimize losses and optimize stock levels.

## BILSON SERVICE (BVS) - Year 1999 - 2000 Sales Responsibilities:

- · Conduct market research and identify customer needs.
- · Generate leads through networking and social media.
- · Arrange and conduct client meetings, understand
- · requirements.
- · Prepare and deliver quotes and proposals.
- · Negotiate terms and close sales.
- · Maintain and nurture client relationships.
- · Manage customer inquiries and feedback.

## Marketing Responsibilities:

- · Develop and execute marketing strategies.
- · Implement campaigns across various channels.
- · Create and optimize content for website and blog.
- · Utilize both organic and paid acquisition channels.
- · Analyze campaign performance and adjust strategies.
- · Build partnerships and maintain industry relations.