



AKSHAY KAMBLE

SALES EXECUTIVE

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EXPERTISE

- Adoptable and Flexible
- Effective Customer Service
- Quick Learner
- Team Player
- Excellent communication
- Basic ADOBE PHOTOSHOP knowledge

EDUCATION

HIGHER SECONDARY CERTIFICATE

Dr. Ghali college
2017 - 2018

SECONDARY SCHOOL CERTIFICATE

Jagruti High school
2015 - 2016

LANGUAGE

English Hindi Marathi
Kannada

ABOUT ME

I am an approachable, motivated and confident Sales Executive with the ability to excel in sales targets and make a real difference in the organisation's revenue generation. I have expert knowledge of the selling process and I fully recognise the human and emotional aspects of buying and selling.

WORK EXPERIENCE

April 2021- Feb: 2024

Landmark Group : Lifestyle international PVT Ltd

Bangalore Sales Executive

- Demonstrated exceptional customer service skills, consistently providing personalized assistance and resolving inquiries and concerns to ensure customer satisfaction.
- Utilized product knowledge to effectively recommend and upsell merchandise, resulting in a 10% increase in average transaction value.
- Maintained neat and organized sales floor, ensuring products were attractively displayed and easily accessible to customers. Actively participated in store promotions and sales events, contributing to a 15% increase in overall sales during peak periods.
- Handled cash transactions accurately and efficiently, achieving a zero error record in cash register operations.
- Collaborated with team members to achieve store goals and create a positive work environment.

April : 2019- April : 2021

PHOTO STUDIO

Kadugudi Bangalore

- I was worked as Store in charge in Photo Studio in Kadugudi Bangalore from April 2019 to April 2021.
- Attending the customer request and taking customer photo at the studio and issuing the customer requested sized photo after editing and collecting charge from the customer with pleasingly.
- Handling customer's complaints & ensuring customer satisfaction.