



# HASAN WAISWA MUWOYA

## MERCHANDISER

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United Arab Emirates

### PERSONAL DETAILS

**Nationality:** Ugandan  
**Address:** Dubai  
**Visa Status:** Cancellation  
**Language:** English  
**Gender:** Male

### EDUCATION

University Graduate

### SKILLS & QUALITIES

- Inventory Management
- Vendor & Supplier Relations
- Retail Sales & Marketing
- Data Analysis & Forecasting
- Trend Analysis & Market Research
- Visual Merchandising & Display
- Budgeting & Cost Control
- Project Management
- Team Collaboration & Leadership
- Negotiation & Contract Management
- Customer Relationship Management

### HOBBIES

- Making Friends
- Learning in skills
- Listening to music

### CAREER OBJECTIVE

A highly skilled and detail-oriented Merchandiser with 4 years of experience in the fashion and retail industry. Proven expertise in coordinating product development, supply chain management, and ensuring product availability to meet customer demands. Adept at working with cross-functional teams, managing vendor relationships, driving sales through effective product assortment and display strategies. Strong communicator with an eye for trends, excellent problem-solving abilities, and the ability to thrive in fast-paced environments.

### WORK EXPERIENCE

**Company:** New Era Supermarket

**Position:** Merchandiser

**Duration:** 2Years

**Location:** Dubai

### DUTIES AND RESPONSIBILITIES AS A MERCHANDISER.

- Assisted in product selection, planning, and forecasting of merchandise assortments.
- Managed purchase orders, tracked deliveries, and ensured timely stock replenishment.
- Monitored product performance and recommended adjustments to inventory levels based on sales data.
- Worked closely with the visual merchandising team to execute window and store displays that aligned with brand identity.
- Assisted in managing vendor relationships, ensuring timely deliveries and quality products.
- Conducted competitor analysis and provided input on product trends and market positioning.
- Provided customer service, resolving issues related to products and inventory.
- Developed and implement product strategies that align with customer preferences and market trends.
- Collaborated with suppliers to source new products, negotiate prices, and manage product delivery schedules.
- Maintained stock levels across multiple retail outlets, ensuring product availability for customers and managing inventory turns.
- Analyzed sales data to identify trends and adjust product assortments to maximize profitability.

### DECLARATION

I **Hasan Waiswa Muwoya** , hereby declare that the above information is true to the best of my knowledge and nothing has been concealed or distorted.