



## CONTACT

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Nagasthenna road Kandy

## PERSONAL

DOB • 04 October 1973

NIC NO • 732780181V

STATUS • Married

## EDUCATION

KINGSWOOD COLLEGE KANDY

- GCE Ordinary level

## SKILLS

- Commercial awareness
- Stock management
- Stock Loss prevention
- Finance and administration
- Health and safety
- Visual Merchandising

Staff Training

## LANGUAGES

- English
- Arabic
- Hindi (Basic)
- Sinhala
- Tamil

# ABDUL HALIM THOWFEEK

## STORE MANAGER

## PROFILE

A self propelling professional with excellence in Store Management, always striving to achieve the business goals through understanding of international fashion and an expert in handling retail concepts.strong knowledge base base in international retail store concept coupled with team management.effective communicator with excellent relationships building and interpersonal skills strive to achieve planned turnover for the store with use of the available commercial reports ( best sellers,worst seller's.

## WORK EXPERIENCE

### Armani exchange , Armani Jeans

#### & French connection

2007 - 2016

Store manager

- Employed with AL RUBAIYAT DITRIBUTION COMPANY RETAIL
- DEVISION (KHAIFYMAH ) STORE MANAGER for well-known and exclusive brands named as ARMANI EXCHANGE, ARMANI JEANS, and FRENCH CONECTION

### Debenhams

2004 - 2007

Assistant Department manager

- Employed in M.H. Alshaya INTERNATIONAL Co. (Alshaya) Worked as a Assistant manager in DEBENHAMS DEPARTMENT STORE.

### JC Penny

1999 - 2004

Sales associate

- Employed in ABDUL AZIZ ABDUL KANNOO GROUP Worked as SALES ASSOCIATE for well-known and exclusive brands named as J C
- PENNEY DEPARTMENT STORE

### Lee Smart

2016 - 2021

Store Manager

- Employed in BIG BRANDS WHOLESALERS & RETAILERS

### Tile Warehouse

2021 - 2022

Store Manager

Employed TILE WAREHOUSE PVT COMPANY

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## • 1 SYNOPSIS

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Ø Actively looking for opportunities to work for good retail companies.

Ø An inclined professional with over 16 years' functional experience in Retail & Sales field.

Ø A strong knowledge base in International Retail Store concepts coupled with team management.

Ø Verifiable year-on-year success in achieving business goals. Verifiable year-on-year success in achieving business goals.

Ø Adept at managing the entire activities encompassing New Store openings, shrinkage control, visual Merchandising Follow ups and timely execution as per agreed time frame.

Ø An enterprising leader with abilities to lead & motivate teams towards the achievement of organizational goals.

Ø An effective communicator with excellent relationship building & interpersonal skills. Strong analytical.

Ø Problem solving & organizational abilities. Problem solving & organizational abilities.

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## • 2 ROLE OBJECTIVE

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Ø Strive to achieve planned turnover for the store with the effective use of the available commercial reports (best/worst sellers, departmental competitor feedback reports etc)

- Meet and improve upon agreed Business and Store level KPI's.
- Focused upon delivering the Brand and retail standards.
- Development of own team for future promotion (succession) opportunities.
- Set directions and goals to reach business plan, inspire and motivate the team to work for that.
- Take responsibilities and ownership of the store.
- Distinguish a team from others to create an identity for the team.

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## • 3 ACCOUNTABILITIES AND RESPONSIBILITIES

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- Ensuring the whole team focused on delivering sales and profit.
- Ensuring the team deliver outstanding customer service.
- Ensuring the product is available at all times for the customers.
- Making sure the store is great place for customer to shop.
- Establishing and maintaining effective administration systems and records.
- Managing and developing the team effectively
- Being aware of what is happening in the retail market / shopping malls
- Being aware of what is happening in the retail market / shopping malls
- My personal style and approach

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## MY SCOPE

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A store based role that consistently delivers the Customer Service Proposition through commercial decisions, activities, local market awareness and the Development of an effective team.

VISION : To Establish My Company as the "Shopping Destination of 1st choice in Regional Retail Market".

MISSION: Aim to be among the best employees of the company and create value for the position I hold.

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